



**RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS**

Award of Bid for Therapy Services at Sunny Hill Nursing Home

WHEREAS, in order to obtain the most competitive rates for consistent and high quality skilled therapies (physical therapy, occupational therapy and speech therapy) for Sunny Hill's residents in need of Medicare based therapies, and to lower the daily rate that is charged by our therapy company for these services, proposal for therapy services was solicited, and

WHEREAS, on August 20, 2019, the County Executive's Office opened two (2) proposals to provide therapy services (physical, occupational, and speech) at Sunny Hill Nursing Home, for a term of one (1) year with two (2) optional one (1) year renewals, if the County so chooses, effective October 1, 2019 through September 30, 2020, and

WHEREAS, recommendation for this proposal was made by Sunny Hill Administration and the County Executive's Office to award the bid to Health Pro Heritage, Highland Park, IL. A total cost estimation cannot be given since the proposal was based upon percentages and various funding sources. See attached Proposal History and Attachments, and

WHEREAS, the Public Health & Safety Committee has concurred with this recommendation, with such funding to be included in the Sunny Hill Nursing Home Budget.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby awards the bid to provide therapy services (physical, occupational, and speech) at Sunny Hill Nursing Home to Health Pro Heritage, Highland Park, IL for a term of one (1) year with two (2) optional one (1) year renewals, if the County so chooses, effective October 1, 2019 through September 30, 2020.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 19th day of September, 2019.

AYES:	Ogalla, Summers, Koch, Moustis, Rice, Tyson, Harris, Traynere, Fritz, Mueller, Gould, VanDuyne, Balich, Fricilone, Brooks Jr., Winfrey, Parker, Ventura, Dollinger, Marcum, Berkowicz, Cowan, Weigel, Ferry
ABSENT:	Tuminello, Kraulidis

Result: Approved - [Unanimous]

Lauren Staley Ferry
 Lauren Staley Ferry (SEAL)
 Will County Clerk

Approved this 3rd day of October, 2019.

Lawrence M. Walsh
 Lawrence M. Walsh
 Will County Executive

FROM THE DESK OF
KEVIN LYNN
PURCHASING DIRECTOR
PROPOSAL HISTORY

ITEM: 2019-20 THERAPY SERVICES

DEPARTMENT: SUNNY HILL NURSING HOME OF WILL COUNTY

COUNTY EXECUTIVE PERMISSION TO BID: N/A BUDGETED ITEM

BID LETTING: AUGUST 5, 2019

PUBLISHED NOTICE: AUGUST 7, 2019 HERALD NEWS & INTERNET

FUNDING SOURCE: SUNNY HILL NURSING HOME OF WILL COUNTY BUDGET

BID OPENING: AUGUST 20, 2019, 11:01 A.M.

LOCATION: WILL COUNTY OFFICE BUILDING
302 N. CHICAGO STREET
JOLIET, ILL. 60432

BIDDING RESULTS:

NUMBER RELEASED: 23 + INTERNET NUMBER RETURNED: 4

BIDDER:

HEALTH PRO HERITAGE, HIGHLAND PARK, IL


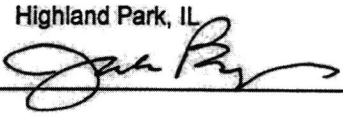
SYMBRIA INC, WARRENVILLE, IL
GENESIS REHAB SERVICES, KENNETT SQUARE, PA NO BID
INFINITY REHAB, WILSONVILLE, OR NO BID

ATTACHED IS RECOMMENDATION FROM BECKY HALDORSON, SUNNY HILL NURSING HOME ADMINISTRATOR, TO AWARD BID TO HEALTH PRO HERITAGE, HIGHLAND PARK, IL, FOR A ONE (1) YEAR CONTRACT, EFFECTIVE OCTOBER 1, 2019 THROUGH SEPTEMBER 30, 2020, WITH TWO (2) ONE (1) YEAR OPTIONAL RENEWALS, AT THE DISCRETION OF WILL COUNTY.

BID TABULATION SHEET

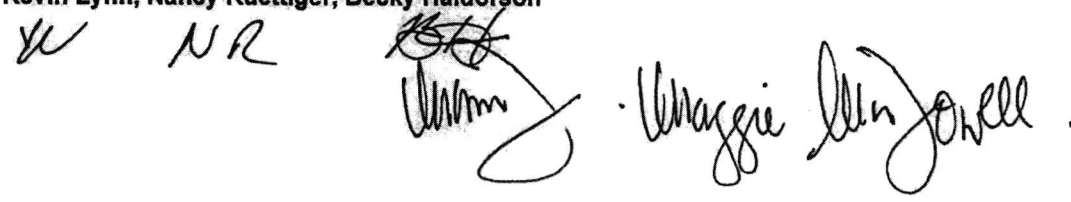
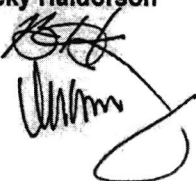
DEPARTMENT: #2019-20 THERAPY SERVICES
SUNNY HILL NURSING HOME, WILL COUNTY

DUE: 8/20/19, 11:00 a.m. OPENED: 8/20/19, 11:01 a.m.

BIDDER	BID COMPLIANCE	REFERENCES
Infinity Rehab	Bond: P/C: Form: Addenda:	No Bid
Genesis Rehab Services	Bond: P/C: Form: Addenda:	No Bid
Symbria Inc Warrenville, IL 	Bond: ✓ P/C: signed Form: signed Addenda: signed referred - signed ✓	Yes ✓
Health Pro Heritage Highland Park, IL 	Bond: cashier's check ✓ P/C: signed Form: signed Addenda: signed referred - OK	Yes ✓
	Bond: P/C: Form: Addenda:	
	Bond: P/C: Form: Addenda:	
	Bond: P/C: Form: Addenda:	
	Bond: P/C: Form: Addenda:	

Attachment: 2019-20 Award Docs (19-259 : Award of Bid - Therapy Services)

ALSO PRESENT: Kevin Lynn, Nancy Ruettiger, Becky Haldorson

 W NR  Maggie Jones

SUNNY HILL

Nursing Home of Will County

8-27-2019

Will County Board Members,

Regarding Therapy services for Sunny Hill Nursing of Will County:

Two bids were received for services that would provide Sunny Hill residents with Physical Therapy, Occupational Therapy, and Speech Therapy. These services are provided mostly through the residents Medicare A and B benefit.

Our current therapy company, Symbria, bid on services provided at a 37% per diem of the PDPM (patient driven payment model) and additional charged of \$15 per 15 minute for consultation services.

The other bidder was HealthPRO Heritage whose bid is 31% per diem of the PDPM (patient driven payment model) and no additional charges for consultation services.

Therefore, I am recommending that the therapy services bid be awarded to HealthPRO Heritage based on the cost of these necessary services to our residents.

Sincerely,

Becky Haldorson, Administrator

"THE LEADER IN RESIDENT CENTERED CARE AND ACTIVE LIVING"
421 DORIS AVENUE * JOLIET, ILLINOIS * 60433
TELEPHONE (815) 727-8710 * FAX (815) 727-8637
WWW.WILLCOUNTYILLINOIS.COM/SUNNYHILL

Kevin Lynn

From: Price, John <john.price@genesishcc.com>
Sent: Tuesday, August 13, 2019 9:55 AM
To: Kevin Lynn
Subject: Fwd: [EXTERNAL SENDER] 2019-20 Therapy Services Addendum 1
Attachments: 2019-20 Therapy Services SHNH Bid - Addendum 1.pdf

Thank you. ~~We will not be bidding~~ due to your time frame and performance bond requirement.

John Price
 Vice President, Business Development
 Genesis Rehab Services
 Office: (316) 775-3100
 Fax: (316) 775-3179
 John.Price@Genesishcc.com
www.Genesisrehab.com

----- Forwarded message -----

From: Kevin Lynn <klynn@willcountyvillinois.com>
Date: Mon, Aug 12, 2019 at 2:57 PM
Subject: [EXTERNAL SENDER] 2019-20 Therapy Services Addendum 1
To:

Attached please find the above referenced **Addendum 1** - for Therapy Services- SHNH.

If you have additional questions, please send them in writing to klynn@willcountyvillinois.com on or before 4:30 P.M., Wednesday, August 14, 2019.

Thank you.

Kevin Lynn

Purchasing Director

Office of the County Executive

Kevin Lynn

From: Wilhelm, Mark <MWilhelm@infinityrehab.com>
Sent: Monday, August 12, 2019 5:28 PM
To: Kevin Lynn
Cc: Munro, Jolynn S; Wilhelm, Mark; Billings, Michael
Subject: RE: 2019-20 Therapy Services Addendum 1

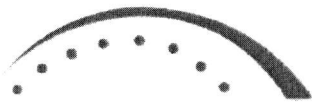
Hello Kevin, thank you so much for your interest in Infinity Rehab. After much deliberation, we have decided ~~to not participate in this RFP.~~ We wish you the best of luck!

Mark Wilhelm MS

VP of Sales

INFINITY REHAB

C: 303-995-3338
E: MWilhelm@Infinityrehab.com



INFINITYREHAB

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From: Kevin Lynn <klynn@willcountyillinois.com>
Sent: Monday, August 12, 2019 1:58 PM
Subject: 2019-20 Therapy Services Addendum 1

Attached please find the above referenced **Addendum 1** - for Therapy Services- SHNH.

If you have additional questions, please send them in writing to klynn@willcountyillinois.com on or before 4:30 P.M., Wednesday, August 14, 2019.

Thank you.

Kevin Lynn
Purchasing Director
Office of the County Executive
Lawrence M. Walsh
302 N Chicago Street

Attachment: 2019-20 Award Docs (19-259 : Award of Bid - Therapy Services)