



**RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS**

Renewing Contracts for Medical Products at Sunny Hill Nursing Home

WHEREAS, the current contracts for medical products for Sunny Hill Nursing Home will expire on November 30, 2021, and

WHEREAS, the current contracts with McKesson Medical-Surgical, Minneapolis, MN and Medline Industries, Mundelein, IL allow for two (2), one (1) year renewals, if the County so chooses, and

WHEREAS, the Purchasing Director and Nursing Home Administrator have recommended, and the Public Health & Safety Committee has concurred, that the contracts for medical products for Sunny Hill Nursing Home be renewed for one year from December 1, 2021, through and including November 30, 2022, with McKesson Medical-Surgical, Minneapolis, MN and Medline Industries, Mundelein, IL, be renewed for an additional year, until November 30, 2022, pursuant to the terms of the original bid documents.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby authorizes the contract for medical products for Sunny Hill Nursing Home be renewed with McKesson Medical-Surgical, Minneapolis, MN and Medline Industries, Mundelein, IL, for an additional year, until November 30, 2022, pursuant to the terms of the original bid documents.

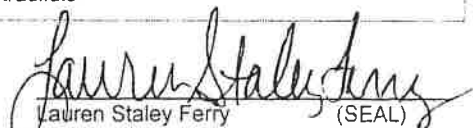
BE IT FURTHER RESOLVED, that such purchases shall be funded through the Sunny Hill Nursing Home Budget.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set forth herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.


Adopted by the Will County Board this 21st day of October, 2021.

AYES: Newquist, Ogalla, Koch, Moustis, Mitchell, Tyson, Harris, Traynere, Fritz, Mueller, Gould, VanDuyne, Balich, Fricitone, Brooks Jr., Winfrey, Parker, Ventura, Coleman, Marcum, Berkowicz, Cowan, Pretzel, Weigel, Freeman, Kraulidis

Result: Approved - [Unanimous]


Lauren Staley Ferry (SEAL)
Will County Clerk

Approved this 29th day of OCTOBER, 2021.


Jennifer Bertino-Tarrant
Will County Executive



OFFICE OF THE COUNTY EXECUTIVE COUNTY OF WILL

WILL COUNTY OFFICE BUILDING • 302 N. CHICAGO STREET • JOLIET, ILLINOIS 60432

Kevin Lynn
Purchasing Director

Direct Dial: (815) 740-4712
Fax: (815) 740-4604
Email: klynn@willcountyillinois.com

September 17, 2021

McKesson Medical Surgical Government Solutions LLC
9954 Mayland Drive, Suite 5176
Henrico, VA 23233

Via Email: bid@mckesson.com

Attn: Amanda Johnson

RE: BID #2020-10 Medical Products Sunny Hill Nursing Home

Dear Ms. Johnson

The contract for Medical Products at the Sunny Hill Nursing Home of Will County will expire on November 30, 2021. The next contract period will start December 1, 2021 through November 30, 2022.

We are in the position to exercise the second (1) year renewal option, as stated in the original bid. The yearly contract amount will increase by 2% for the third year, as specified in your bid.

Please contact me in writing, via fax or email, within 10 business days as this requires County Board approval.

If you have any questions, please call me at (815) 740-4712.

Sincerely,

Kevin Lynn

Kevin Lynn
Purchasing Director
Cc: Maggie McDowell, SHNH Administrator



Kevin Lynn
Purchasing Director

OFFICE OF THE COUNTY EXECUTIVE
COUNTY OF WILL
WILL COUNTY OFFICE BUILDING • 302 N. CHICAGO STREET • JOLIET, ILLINOIS 60432

Direct Dial: (815) 740-4712
Fax: (815) 740-4604
Email: klynn@willcountyillinois.com

September 17, 2021

Medline Industries, INC.
One Medline Place
Mundelein, IL 60060

Via Email: missy-govbids@medline.com

Attn: Missy Denk

RE: BID #2020-10 Medical Products Sunny Hill Nursing Home

Dear Ms. Denk

The contract for Medical Products at the Sunny Hill Nursing Home of Will County will expire on November 30, 2021. The next contract period will start December 1, 2021 through November 30, 2022.

We are in the position to exercise the second one (1) year renewal option, as stated in the original bid. The yearly contract amount will increase by 3% for the third year, as specified in your bid.

Please contact me in writing, via fax or email, within 10 business days as this requires County Board approval.

If you have any questions, please call me at (815) 740-4712.

Sincerely,

Kevin Lynn

Kevin Lynn
Purchasing Director
Cc: Maggie McDowell, SHNH Administrator

**FROM THE DESK OF
RITA WEISS
PURCHASING DIRECTOR**

BID HISTORY

ITEM: 2020-10 MEDICAL PRODUCTS

DEPARTMENT: SUNNY HILL NURSING HOME

BID LETTING: AUGUST 19, 2019

PUBLISHED NOTICE: AUGUST 22, 2019, HERALD NEWS & DEMAND STAR INTERNET

FUNDING SOURCE: SUNNY HILL NURSING HOME BUDGET

BID OPENING: SEPTEMBER 11, 2019, 10:10 A.M.

LOCATION: WILL COUNTY OFFICE BUILDING
302 N. CHICAGO STREET
JOLIET, ILL. 60432

BIDDING RESULTS:

NUMBER RELEASED: 26 + INTERNET **NUMBER RETURNED:** 4

<u>BIDDER:</u>	<u>TOTAL PRICE:</u>
McKesson Medical, Minneapolis, MN	\$ 100,291.93 Complete Bid
Medline, Mundelein, IL	\$ 143,323.13 Partial Bid
Emergency Medical Products, Dublin, OH	\$ 46,662.42 Partial Bid
Concordance Health Solutions, Earth City, MO	\$ 183,608.39 Complete Bid

Recommendation from Maggie McDowell, SHNH Administrator, and Debbie Stanko, Director of Nursing, is to **split the award between the two (2) vendors listed above in bold**. The **grand total of the three vendors comes to approximately \$93,171.02 annually**, based on resident population and need, which is an approximate savings of \$7,120.91 over single award.

Vendors were awarded items as follows for an **approximate annual cost:**

McKesson Medical	43 Items	\$ 68,964.42
Medline	30 Items	\$ <u>24,206.60</u>
		\$ 93,171.02

These totals could vary depending on resident population and need. The contract period will begin December 1, 2019 through November 30, 2020, with two (2) optional one (1) year renewals, if the county so chooses.

MEDICAL PRODUCTS 2020-10 COMPARISON

ITEM#	UOM	QTY	McKesson Medical Minneapolis, MN		Medline Northfield, IL		Emergency Medical Products Dublin, OH		Concordance Health Earth City, MO	
			COMPLETE BID		PARTIAL BID		PARTIAL BID		COMPLETE BID	
1a	knee pr	12	\$ 2.59	\$ 31.08	\$ 2.87	\$ 34.44	#####	#####	\$ 9.37	\$ 11.12
	thigh pr	12	\$ 4.61	\$ 55.32	\$ 5.74	\$ 68.88	#####	#####	\$ 10.54	\$ 12.00
2	ea	192	\$ 1.46	\$ 280.32	\$ 2.33	\$ 447.36	#####	#####	\$ 1.69	\$ 32.00
3	bx	144	\$ 1.65	\$ 237.60	\$ 0.2610	\$ 37.58	#####	#####	\$ 1.40	\$ 20.00
4	ea	480	\$ 0.35	\$ 168.00	\$ 0.6080	\$ 291.84	#####	#####	\$ 0.49	\$ 23.00
5	ea	4800	\$ 0.69	\$ 3,312.00	\$ 0.6980	\$ 3,350.40	#####	#####	\$ 0.02	\$ 9.00
6	ea	960	\$ 0.23	\$ 220.80	\$ 0.0810	\$ 77.76	#####	#####	\$ 0.27	\$ 25.00
7	rl	5040	\$ 0.17	\$ 852.77	\$ 0.0890	\$ 448.56	\$ 0.10	\$ 525.00	\$ 0.10	\$ 50.00
8	ea	384	\$ 0.1130	\$ 43.39	\$ 0.065	\$ 24.95	\$ 0.08	\$ 31.50	\$ 0.08	\$ 3.00
9	ea	360	\$ 0.07	\$ 25.20	\$ 0.0670	\$ 24.12	#####	#####	\$ 0.22	\$ 7.00
10	ea	336000	\$ 0.0107	\$ 3,595.20	\$ 0.00	\$ 672.00	\$ 0.01	\$ 2,032.80	\$ 0.01	\$ 3,360.00
11	ea	1200	\$ 0.0356	\$ 42.72	\$ 0.02	\$ 22.80	\$ 0.01	\$ 7.26	\$ 0.00	\$ 0.00
12	ea	30000	\$ 0.180	\$ 5,400.00	\$ 0.33	\$ 9,750.00	#####	#####	\$ 0.45	\$ 13,610.00
13	ea	2400	\$ 0.26	\$ 624.00	\$ 0.28	\$ 672.00	\$ 0.27	\$ 648.00	\$ 0.56	\$ 1,330.00
14	ea	480	\$ 0.68	\$ 326.40	\$ 0.70	\$ 336.48	#####	#####	\$ 1.27	\$ 610.00
15	ae	96	\$ 0.52	\$ 49.92	\$ 0.38	\$ 36.29	\$ 0.74	\$ 71.04	\$ 0.89	\$ 8.00
16	ea	2880	\$ 1.20	\$ 3,456.00	\$ 1.08	\$ 3,121.92	\$ 2.64	\$ 7,603.20	\$ 1.19	\$ 3,430.00
17	ea	600	\$ 0.21	\$ 126.00	\$ 0.24	\$ 144.00	\$ 0.22	\$ 132.00	\$ 0.38	\$ 22.00
18	ea	7200	\$ 0.0118	\$ 84.96	\$ 0.01	\$ 82.80	\$ 0.01	\$ 89.28	\$ 0.02	\$ 13.00
19	ea	3600	\$ 0.08	\$ 290.88	\$ 0.06	\$ 205.20	\$ 0.01	\$ 44.64	\$ 0.01	\$ 4.00
20	ea	360000	\$ 0.01	\$ 2,592.00	\$ 0.01	\$ 2,088.00	\$ 0.01	\$ 4,651.20	\$ 0.01	\$ 2,260.00
21	ea	120000	\$ 0.01	\$ 696.00	\$ 0.01	\$ 648.00	\$ 0.01	\$ 1,080.00	\$ 0.01	\$ 1,100.00
22	ea	1200	\$ 1.12	\$ 1,344.00	\$ 1.17	\$ 1,401.60	\$ 1.21	\$ 1,452.00	\$ 1.04	\$ 1,240.00
23	ea	300	\$ 0.13	\$ 39.00	\$ 0.17	\$ 50.10	#####	#####	\$ 0.24	\$ 7.00
24	ea	3600	\$ 0.02	\$ 72.00	\$ 0.03	\$ 113.40	\$ 0.04	\$ 156.00	\$ 0.02	\$ 5.00
25	ea	960	\$ 1.21	\$ 1,161.60	\$ 1.59	\$ 1,526.40	#####	#####	\$ 1.17	\$ 1,120.00
26	ea	780	\$ 0.08	\$ 62.40	\$ 0.12	\$ 93.60	\$ 0.12	\$ 93.60	\$ 0.11	\$ 8.00
27	ea	1200	\$ 0.47	\$ 564.00	\$ 0.46	\$ 552.00	\$ 0.56	\$ 672.00	\$ 0.56	\$ 67.00
28	ea	768	\$ 0.28	\$ 215.04	\$ 0.29	\$ 222.72	#####	#####	\$ 0.23	\$ 18.00
29	ea	17664	\$ 0.080	\$ 1,413.12	\$ 0.08	\$ 1,418.45	#####	#####	\$ 0.05	\$ 86.00
30	ea	396	\$ 1.02	\$ 403.92	\$ 0.96	\$ 379.37	#####	#####	\$ 0.50	\$ 19.00
31	ea	1728	\$ 0.21	\$ 362.88	\$ 0.22	\$ 371.52	\$ 0.32	\$ 552.96	\$ 0.18	\$ 30.00
32	ea	10368	\$ 0.18	\$ 1,866.24	\$ 0.23	\$ 2,332.80	#####	#####	\$ 0.34	\$ 3,470.00
33	ea	240	\$ 0.4100	\$ 98.40	\$ 0.30	\$ 71.04	0.2100	\$ 50.40	\$ 0.28	\$ 6.00
34	ea	600								
	4x4	600	\$ 1.86	\$ 1,116.00	\$ 2.23	\$ 1,336.80	#####	#####	\$ 1.02	\$ 610.00
	3x3	600	\$ 1.86	\$ 1,116.00	\$ 0.98	\$ 585.60	#####	#####	\$ 1.43	\$ 850.00
	2x2	600	\$ 1.75	\$ 1,050.00	\$ 1.20	\$ 718.80	#####	#####	\$ 0.41	\$ 240.00
35	ea	384	\$ 0.76	\$ 291.84	\$ 0.98	\$ 376.32	\$ 0.79	\$ 303.26	\$ 1.20	\$ 46.00
36	ea	600	\$ 0.93	\$ 558.00	\$ 1.15	\$ 690.00	\$ 0.79	\$ 474.00	\$ 1.21	\$ 72.00
37	ea	360	\$ 0.51	\$ 183.60	\$ 0.54	\$ 193.68	#####	#####	\$ 0.43	\$ 15.00
38	ea	480	\$ 0.44	\$ 211.20	\$ 0.39	\$ 187.20	\$ 0.66	\$ 316.80	\$ 0.41	\$ 19.00
39	ea	420	\$ 2.73	\$ 1,146.60	\$ 2.29	\$ 960.54	\$ 1.02	\$ 428.40	\$ 2.95	\$ 1,240.00
40	ea	10400	\$ 0.17	\$ 1,768.00	\$ 0.16	\$ 1,664.00	\$ 0.1080	\$ 1,127.36	\$ 0.17	\$ 1,730.00
41	ea	120000	\$ 0.00630	\$ 756.00	\$ 0.01	\$ 720.00	\$ 0.0077	\$ 924.00	\$ 0.01	\$ 86.00
42	ea	1200	\$ 0.10	\$ 125.28	\$ 0.05	\$ 60.00	\$ 0.11	\$ 132.24	\$ 0.03	\$ 4.00
43	ea	1728	\$ 0.060	\$ 103.68	\$ 0.04	\$ 69.12	\$ 0.13	\$ 224.64	\$ 0.05	\$ 7.00
44	ea	1008	\$ 0.02	\$ 20.46	\$ 0.03	\$ 33.26	#####	#####	\$ 0.02	\$ 2.00
45	ea	744	\$ 0.11	\$ 81.84	\$ 0.13	\$ 94.49	#####	#####	\$ 0.12	\$ 8.00
46	ea	744	\$ 0.11	\$ 81.84	\$ 0.13	\$ 94.49	#####	#####	\$ 0.12	\$ 8.00
47	ea	240	\$ 0.09	\$ 21.60	\$ 0.15	\$ 36.00	#####	#####	\$ 0.17	\$ 4.00
48	ea	144	\$ 4.24	\$ 610.56	#####	#####	#####	#####	\$ 6.59	\$ 94.00
49	ea	1200	\$ 1.93	\$ 2,316.00	\$ 2.8000	\$ 3,360.00	#####	#####	\$ 5.40	\$ 6.48
50	ea	1200	\$ 1.62	\$ 1,944.00	\$ 2.4560	\$ 2,947.20	#####	#####	\$ 0.78	\$ 93.00
51	ea	12000	\$ 0.021	\$ 255.60	\$ 0.0110	\$ 132.00	\$ 0.0019	\$ 22.56	\$ 0.00	\$ 4.00
52	ea	5184	\$ 0.01	\$ 51.84	\$ 0.02	\$ 88.13	#####	#####	\$ 0.02	\$ 9.00
53	ea	1728	\$ 0.2900	\$ 501.12	\$ 0.292	\$ 504.58	#####	#####	\$ 0.70	\$ 1,200.00
54	ea	6000	\$ 0.07	\$ 420.00	\$ 0.075	\$ 450.00	#####	#####	\$ 2.54	\$ 15,240.00
55	ea	96000	\$ 0.0044	\$ 422.40	\$ 0.0050	\$ 480.00	\$ 0.0055	\$ 528.00	\$ 0.00	\$ 44.00
56	ea	2376	\$ 0.69	\$ 1,639.44	\$ 0.6790	\$ 1,613.30	\$ 2.0533	\$ 4,878.72	\$ 0.50	\$ 1,190.00
57	ea	6912	\$ 0.40	\$ 2,764.80	\$ 0.42	\$ 2,903.04	#####	#####	\$ 1.99	\$ 13,730.00
58	ea	14400	\$ 0.12	\$ 1,728.00	\$ 0.1730	\$ 2,491.20	\$ 0.0635	\$ 914.40	\$ 0.41	\$ 5,901.12
59	ea	17280	\$ 0.0522	\$ 902.02	\$ 0.0370	\$ 639.36	\$ 0.0494	\$ 853.20	\$ 0.01	\$ 248.83

Attachment: 2020-10 Third Year renewal Docs (21-343 : SHNH Medical Products - Renewal of Bid)

18.4.a
17.6.a

Kevin Lynn

From: Debbie Stanko
Sent: Thursday, September 19, 2019 4:32 PM
To: Kevin Lynn
Subject: Medical Products Bid

Per our discussion award as follow:

Mckesson: # 1 2 3 4 5 12 13 14 17 22 23 24 25 26 28 29 31 32 35 36 37 44 45 46 47 48 49 50 52 53 54 55 57 58 61 62 63
65 66 67 71 72 73

Medline: # 6 7 8 9 10 11 15 16 18 19 20 21 27 30 33 34 38 39 40 41 42 43 51 56 59 60 64 68 69 70

Debbie Stanko RN BS MHA
Director of Nursing
Sunny Hill Nursing Home
421 Doris Ave, Joliet IL 60433
(P) 815-727-8652
(F) 815-768-8461



Visit us on facebook!

The information contained in this e-mail is legally privileged and confidential information intended only for the use of the individual or entity to whom it is addressed. If the reader of this message is not the intended recipient, you are hereby notified that any viewing, dissemination, distribution, or copy of this e-mail message is strictly prohibited. If you have received and/or are viewing this e-mail in error, please immediately notify the sender by reply e-mail, and delete this e-mail from your system. Thank you.

Attachment: 2020-10 Renewal Docs (21-343 - Medical Products Bid Renewal)
Attachment: 2020-10 Third Year renewal Docs (21-343 : SHNH Medical Products - Renewal of Bid)