



**RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS**

Awarding Bid for Housekeeping Supplies for Sunny Hill Nursing Home

WHEREAS, in order to receive the most competitive prices available, the Will County Executive's Office solicited bids for housekeeping supplies for Sunny Hill Nursing Home; and

WHEREAS, on February 17, 2022, the Will County Executive's Office opened six (6) proposals for housekeeping supplies; and

WHEREAS, after reviewing such proposals, the recommendation is to split the award to the lowest, responsible bidders: Central Poly, Linden, NJ in the approximate amount of \$10,651.20; Tri-K Supplies, Channahon, IL in the approximate amount of \$18,783.60; Professional Medical, New Lenox, IL in the approximate amount of \$15,024.00; and Medline Industries, Northfield, IL in the approximate amount of \$12,689.43, pursuant to the terms and specifications of the attached Bid Tab Sheet, for the first contract year, May 1, 2022 through April 30, 2023 with two (2) optional yearly renewals; and

WHEREAS, the Public Health & Safety Committee concurs with this request.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby awards the contracts to the lowest, responsible bidders; Central Poly, Linden, NJ in the approximate amount of \$10,651.20; Tri-K Supplies, Channahon, IL in the approximate amount of \$18,783.60; Professional Medical, New Lenox, IL in the approximate amount of \$15,024.00; and Medline Industries, Northfield, IL in the approximate amount of \$12,689.43, pursuant to the terms and specifications of the attached Bid Tab Sheet, for the first contract year, May 1, 2022 through April 30, 2023 with two (2) optional yearly renewals, pursuant to the terms and specifications of the attached Bid Tab Sheet.

BE IT FURTHER RESOLVED, that such purchases shall be funded through Sunny Hill's Budget.

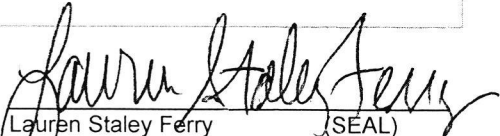
BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set forth herein. This Resolution shall be in full force and effect upon its passage and

approval as provided by law.

Adopted by the Will County Board this 21st day of April, 2022.

AYES:	Newquist, Ogalla, Moustis, Mitchell, Gazanfer, Traynere, Fritz, Mueller, Gould, VanDuyne, Balich, Fricilone, Brooks Jr., Parker, Ventura, Coleman, Berkowicz, Cowan, Pretzel, Weigel, Freeman, Kraulidis
ABSENT:	Koch, Tyson, Winfrey, Marcum

Result: Approved - [Unanimous]


 Lauren Staley Ferry (SEAL)
 Will County Clerk

Approved this 28 day of April, 2022.


 Jennifer Bertino-Tarrant
 Will County Executive



WILL COUNTY, ILLINOIS

PURCHASING DEPARTMENT

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

KEVIN LYNN
DIRECTOR

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County Office Building
302 N. Chicago Street
Joliet, IL 60432

BID HISTORY

ITEM: 2022-28 Housekeeping Supplies Bid

DEPARTMENT: Sunny Hill Nursing Home of Will County

BID RELEASED: February 3, 2022

PUBLISHED NOTICE: Herald News & Demand Star Internet

FUNDING SOURCE: Sunny Hill Nursing Home of Will County Budget

BID OPENING: February 17, 2022, 10:35 A.M.

LOCATION: Will County Office Building
302 N. Chicago Street
Joliet, Ill. 60432

BIDDING RESULTS:

NUMBER RELEASED: 22 + INTERNET **NUMBER RETURNED:** 6

BIDDER: **TOTAL PRICE**

See attached spreadsheet for comparison pricing and recommendation letter from SHNH Administrator for product selections.

Recommendation from Maggie McDowell, SHNH Administrator, is to split the award of this bid to **four (4) bidders**, for an approximate annual cost of **\$57,148.23**, as stipulated in the bid document; **Central Poly, Linden, NJ**, for an approximate cost of **\$10,651.20**, **Tri-K Supplies, Channahon, IL**, for an approximate cost of **\$18,783.60**, **Professional Medical, New Lenox, IL**, for an approximate cost of **\$15,024.00** and **Medline Industries, Northfield, IL** for an approximate cost of **\$12,689.43**. By splitting the bid award, we will be saving approximately \$20,000.00 - \$40,000.00 annually over award to one vendor.

The contract begins May 1, 2022 through April 30, 2023, with two (2) additional one (1) year renewal options, at the discretion of Will County. These costs are approximate, based on resident population and needs and includes consideration of 2nd and 3rd year increase in pricing, as allowed in the bid document.

Attachment: 2022-28 Award Docs (22-90 : Awarding Bid - Housekeeping Supplies - SHNH)

BID TABULATION SHEET

18.1.a

DEPARTMENT: 2022-28 SHNH, Housekeeping Supplies
 DUE: 2-18-22, 10:30 A.M. OPENED: 2-18-22, 10:35 A.M.

BIDDER	REQUIREMENTS	TOTAL COST- 1 YEAR
Warehouse Direct Des Plaines, IL	BID BOND: PRIME CERT: Y N ADDENDA -1: Y N SAMPLES: Y N FORM SIGNED: Y N COMPLETE BID: Y N	\$ No Bid Yr 2 % Yr 3 % % of disc LEAD
Dispose N Save Monroe, NY	BID BOND: 10% PRIME CERT: (Y) N ADDENDA -1: (Y) N SAMPLES: (Y) N FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 47,255 ¹⁹ Yr 2 % 0 Yr 3 % 0 % of disc 0 LEAD 2 days
Central Poly – Bag Corp Linden, NJ	BID BOND: 10% PRIME CERT: (Y) N ADDENDA -1: (Y) N SAMPLES: (Y) N FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 65,836 ⁶ Yr 2 % 13% Yr 3 % 13% % of disc 0 LEAD 30-45 days
Medline Industries Northfield, IL MC	BID BOND: 10% PRIME CERT: (Y) N ADDENDA -1: Y (N) SAMPLES: (Y) N FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 104,219 ⁰⁵ Yr 2 % 15% Yr 3 % 15% % of disc 0 LEAD 2 days
Professional Medical Surgical New Lenox, IL	BID BOND: Cashiers check 10% PRIME CERT: (Y) N ADDENDA -1: (Y) N SAMPLES: Y (N) FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 60,975 ²⁰ Yr 2 % N/A Yr 3 % N/A % of disc 0 LEAD 1-2 days

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ALSO PRESENT: Kevin Lynn, Nancy Rueftiger, Eddie Bradley

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DEPARTMENT: 2022-28 SHNH, Housekeeping Supplies

DUE: 2-18-22, 10:30 A.M.

OPENED: 2-18-22, 10:35 A.M.

BIDDER	REQUIREMENTS	TOTAL COST- 1 YEAR
<p>North American Corportation</p> <p>Glenview, IL</p>	<p>BID BOND: <i>Cashiers check 10%</i></p> <p>PRIME CERT: (Y) N</p> <p>ADDENDA -1: Y (N)</p> <p>SAMPLES: (Y) N</p> <p>FORM SIGNED: (Y) N</p> <p>COMPLETE BID: Y N</p>	<p>\$ 73,317.40</p> <p>Yr 2 % 3%</p> <p>Yr 3 % 3%</p> <p>% of disc 1%</p> <p>LEAD 1-2 days</p>
<p><i>TRI-K, Inc</i></p> <p><i>Charahan, IL</i></p> <p><i>60410</i></p>	<p>BID BOND: <i>Cashiers check 10%</i></p> <p>PRIME CERT: (Y) N</p> <p>ADDENDA -1: (Y) N</p> <p>SAMPLES: Y (N)</p> <p>FORM SIGNED: (Y) N</p> <p>COMPLETE BID: Y N</p>	<p>\$ 22,923.00</p> <p>Yr 2 % 3%</p> <p>Yr 3 % 3%</p> <p>% of disc 0</p> <p>LEAD 1-2 days</p>
	<p>BID BOND:</p> <p>PRIME CERT: Y N</p> <p>ADDENDA -1: Y N</p> <p>SAMPLES: Y N</p> <p>FORM SIGNED: Y N</p> <p>COMPLETE BID: Y N</p>	<p>\$</p> <p>Yr 2 %</p> <p>Yr 3 %</p> <p>% of disc</p> <p>LEAD</p>
	<p>BID BOND:</p> <p>PRIME CERT: Y N</p> <p>ADDENDA -1: Y N</p> <p>SAMPLES: Y N</p> <p>FORM SIGNED: Y N</p> <p>COMPLETE BID: Y N</p>	<p>\$</p> <p>Yr 2 %</p> <p>Yr 3 %</p> <p>% of disc</p> <p>LEAD</p>
	<p>BID BOND:</p> <p>PRIME CERT: Y N</p> <p>ADDENDA -1: Y N</p> <p>SAMPLES: Y N</p> <p>FORM SIGNED: Y N</p> <p>COMPLETE BID: Y N</p>	<p>\$</p> <p>Yr 2 %</p> <p>Yr 3 %</p> <p>% of disc</p> <p>LEAD</p>

Attachment: 2022-28 Award Docs (22-90 : Awarding Bid - Housekeeping Supplies - SHNH)

ALSO PRESENT: Kevin Lynn, Nancy Ruettiger, Eddie Bradley, *e.b.*

	Yr Qty	UOM	Pack Size	Dispose N Save	Central Poly	Medline	Professional Medical	Tri-K Inc	North American Corporation
				Price/??	Price/??	Price/??	Price/??	Price/??	Price/??
#1 TOILET PAPER	17280	RL	500/96	No Bid	\$ 0.42	\$ 0.42	No Bid	\$ 0.37	\$ 0.57
				No Bid	\$ 7,292.16	\$ 7,200.00	No Bid	\$ 6,393.60	\$ 9,849.60
#2 MULTIFOLD HAND TOWELS	9600	PK	250/16	No Bid	\$ 1.18	\$ 2.26	\$ 1.00	No Bid	\$ 1.20
				No Bid	\$ 11,328.00	\$ 21,726.00	\$ 9,600.00	No Bid	\$ 11,520.00
#3 FACIAL TISSUES	6000	BX	100/30	No Bid	\$ 0.66	\$ 0.80	\$ 0.63	\$ 0.69	\$ 0.69
				No Bid	\$ 3,960.00	\$ 4,788.33	\$ 3,780.00	\$ 4,140.00	\$ 4,140.00
#4 PAPER CUPS 5 OZ	24	CS	3000	No Bid	No Bid	\$ 106.17	\$ 68.50	No Bid	No Bid
				No Bid	No Bid	\$ 2,548.08	\$ 1,644.00	No Bid	No Bid
#5 CAN LINERS 40" X 46" CLEAR	700	CS	100	\$ 20.01	\$ 19.64	\$ 24.00	\$ 22.31	\$ 17.70	\$ 27.13
				\$ 14,004.00	\$ 13,748.00	\$ 16,800.00	\$ 15,617.00	\$ 12,390.00	\$ 18,991.00
#6 CAN LINERS 30" X 47" CLEAR	480	CS	100	\$ 25.24	\$ 24.66	\$ 18.48	\$ 23.70	No Bid	\$ 26.29
				\$ 12,115.20	\$ 11,836.80	\$ 8,869.33	\$ 11,376.00	No Bid	\$ 12,619.20
#7 CAN LINERS 30" X 37" CLEAR	480	CS	1000	\$ 37.74	\$ 22.19	\$ 65.14	\$ 33.94	No Bid	\$ 29.36
				\$ 18,115.20	\$ 10,651.20	\$ 31,267.20	\$ 16,291.20	No Bid	\$ 14,092.80
#8 CAN LINERS 24" X 33" RED	30	CS	250	\$ 19.84	\$ 39.00	\$ 13.05	\$ 22.45	No Bid	\$ 70.16
				\$ 595.20	\$ 1,170.00	\$ 391.35	\$ 673.50	No Bid	\$ 2,104.80
#9 CAN LINERS 40" X 46" RED	75	CS	125	\$ 32.34	\$ 78.00	\$ 45.72	\$ 26.58	No Bid	No Bid
				\$ 2,425.50	\$ 5,850.00	\$ 3,428.75	\$ 1,993.50	No Bid	No Bid
1st Year Award Total (approximate spend)				\$ 47,255.10	\$ 65,836.16		\$ 60,975.20	\$ 22,923.60	\$ 73,317.40
2nd Year Award Total (approximate spend)				\$ 47,255.10	\$ 74,394.86		\$ 60,975.20	\$ 23,611.31	\$ 75,516.92
3rd Year Award Total (approximate spend)				\$ 47,255.10	\$ 84,066.19		\$ 60,975.20	\$ 24,319.65	\$ 77,782.43
Optional Year two (2) Percentage Increase				0%	13%	15%	0%	3%	3%
Optional Year three (3) Percentage Increase				0%	13%	15%	0%	3%	3%
Additional Percentage Discount if awarded in its				0%	0%	0%	0%	0%	1%
Lead Time ARO				2 days	30-45 days	2 days	1-2 days	1-2 days	1-2 days

SUNNY HILL

NURSING HOME OF WILL COUNTY

JENNIFER BERTINO-TARRAN
WILL COUNTY EXECUTIVE

MARGARET MCDOWELL, LNHA, RN
ADMINISTRATOR

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Sunny Hill Nursing Home
421 Doris Avenue
Joliet, IL 60431

3/22/2022

Will County Board Members,

Regarding RFP #2022-28 Housekeeping (Environmental Services) for Sunny Hill Nursing of Will County:

Six bids were submitted, received, and accepted by the Will County Purchasing Department for services that will provide Sunny Hill Nursing home with Environment Services/Housekeeping products due to a bid renew process and current contract expiration.

Six bids submitted for Environmental Services/Housekeeping product consideration as follows:

TOILET PAPER – Year Quantity/17280 – UOM/RL - Pack Size – 500/96

BY: 1. Dispose N Save – No Bid

2. Central Poly – \$0.42 = \$7,292.16

3. Medline – \$0.42 = \$7,200.00

4. Professional Medical – No Bid

5. Tri-K Inc – \$0.37 = \$6,393.60

6. North American Corporation - \$0.57 = \$9,849.60

Therefore, I am recommending that the Environmental Services/Housekeeping product – **TOILET PAPER** be awarded to Tri-K Inc in the amount of \$0.37 = \$6,393.60 with an optional Year Two (2) percentage increase of 3% and an optional Year Three (3) percentage increase of 3%. Lead time ARO is 1-2 days.

MULTIFOLD HAND TOWELS – Year Quantity/9600 – UOM/PK - Pack Size – 250/16

BY: 1. Dispose N Save – No Bid

2. Central Poly – \$1.18 = \$11,328.00

3. Medline – \$2.26 = \$21,726.00

“THE LEADER IN RESIDENT CENTERED CARE AND ACTIVE LIVING”

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4. Professional Medical – \$1.00 = \$9,600.00
5. Tri-K Inc – No Bid
6. North American Corporation - \$1.20 = \$11,520.00

Therefore, I am recommending that the Environmental Services/Housekeeping product – **MULTIFOLD HAND TOWELS** be awarded to Professional Medical in the amount of \$1.00 = \$9,600.00 with an optional Year Two (2) percentage increase of 0% and an optional Year Three (3) percentage increase of 0%. Lead time ARO is 1-2 days.

FACIAL TISSUE – Year Quantity/6000 – UOM/BX - Pack Size – 100/30

BY: 1. Dispose N Save – No Bid

2. Central Poly – \$0.66 = \$3,960.00
3. Medline – \$0.80 = \$4,788.33
4. Professional Medical – \$0.63 = \$3,780.00
5. Tri-K Inc – \$0.69 = \$4,140.00
6. North American Corporation - \$0.69 = \$4,140.00

Therefore, I am recommending that the Environmental Services/Housekeeping product – **FACIAL TISSUE** awarded to Professional Medical in the amount of \$0.63 = \$3,780.00 with an optional Year Two (2) percentage increase of 0% and an optional Year Three (3) percentage increase of 0%. Lead time ARO is 1-2 days.

PAPER CUPS 5 OZ – Year Quantity/24 – UOM/CS - Pack Size – 3000

BY: 1. Dispose N Save – No Bid

2. Central Poly – No Bid
3. Medline – \$106.17 = \$2,548.08

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4. Professional Medical – \$68.50 = \$1,644.00
5. Tri-K Inc – No Bid
6. North American Corporation – No Bid

Therefore, I am recommending that the Environmental Services/Housekeeping product – **PAPER CUPS 5 O** be awarded to Professional Medical in the amount of \$68.50 = \$1,644.00 with an optional Year Two (2) percentage increase of 0% and an optional Year Three (3) percentage increase of 0%. Lead time ARO is 1-2 days.

CAN LINERS 40" X 46" CLEAR – Year Quantity/700 – UOM/CS - Pack Size – 100

- BY: 1. Dispose N Save – \$20.01 = \$14,004.00
2. Central Poly – \$19.64 = \$13,748.00
 3. Medline – \$24.00 = \$16,800.00
 4. Professional Medical – \$22.31 = \$15,617.00
 5. Tri-K Inc – \$17.70 = \$12,390.00
 6. North American Corporation - \$27.13 = \$18,991.00

Therefore, I am recommending that the Environmental Services/Housekeeping product – **CAN LINERS 40" 46" CLEAR** be awarded to Tri-K Inc in the amount of \$17.70 = \$12,390.00 with an optional Year Two (2) percentage increase of 3% and an optional Year Three (3) percentage increase of 3%. Lead time ARO is 1-2 days.

CAN LINERS 30" X 47" CLEAR – Year Quantity/480 – UOM/CS - Pack Size – 100

- BY: 1. Dispose N Save – \$25.24 = \$12,115.20
2. Central Poly – \$24.66 = \$11,836.80
 3. Medline – \$18.48 = \$8,869.33



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4. Professional Medical – \$23.70 = \$11,376.00
5. Tri-K Inc – No Bid
6. North American Corporation - \$26.29 = \$12,619.20

Therefore, I am recommending that the Environmental Services/Housekeeping product – **CAN LINERS 30" 47" CLEAR** be awarded to Medline in the amount of \$18.48 = \$8,869.33 with an optional Year Two (2) percentage increase of 15% and an optional Year Three (3) percentage increase of 15%. Lead time ARO is 2 days.

CAN LINERS 30" X 37" CLEAR – Year Quantity/480 – UOM/CS - Pack Size – 1000

- BY: 1. Dispose N Save – \$37.74 = \$18,115.20
2. Central Poly – \$22.19 = \$10,651.20
 3. Medline – \$65.14 = \$31,267.20
 4. Professional Medical – \$33.94 = \$16,291.00
 5. Tri-K Inc – No Bid
 6. North American Corporation - \$29.36 = \$14,092.80

Therefore, I am recommending that the Environmental Services/Housekeeping product – **CAN LINERS 30" 37" CLEAR** be awarded to Central Poly in the amount of \$22.19 = \$10,651.20 with an optional Year Two (2) percentage increase of 13% and an optional Year Three (3) percentage increase of 13%. Lead time ARO is 30-45 days.

CAN LINERS 24" X 33" RED – Year Quantity/30 – UOM/CS - Pack Size – 250

- BY: 1. Dispose N Save – \$19.84 = \$595.20
2. Central Poly – \$39.00 = \$1,170.00
 3. Medline – \$13.05 = \$391.35

"THE LEADER IN RESIDENT CENTERED CARE AND ACTIVE LIVING"



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4. Professional Medical – \$22.45 = \$673.50
5. Tri-K Inc – No Bid
6. North American Corporation - \$70.16 = \$2,104.80

Therefore, I am recommending that the Environmental Services/Housekeeping product – **CAN LINERS 24” 33” RED** be awarded to Medline in the amount of \$13.05 = \$391.35 with an optional Year Two (2) percentage increase of 15% and an optional Year Three (3) percentage increase of 15%. Lead time ARO is 2 days.

CAN LINERS 40” X 46” RED – Year Quantity/75 – UOM/CS - Pack Size – 125

- BY: 1. Dispose N Save – \$32.34 = \$2,425.50
2. Central Poly – \$78.00 = \$5,850.00
 3. Medline – \$45.72 = \$3,428.75
 4. Professional Medical – \$26.58 = \$1,993.50
 5. Tri-K Inc – No Bid
 6. North American Corporation – No Bid

Therefore, I am recommending that the Environmental Services/Housekeeping product – **CAN LINERS 40” 47” RED** be awarded to Medline in the amount of \$45.72 = \$3,428.75 with an optional Year Two (2) percentage increase of 15% and an optional Year Three (3) percentage increase of 15%. Lead time ARO is 2 days.

Therefore, overall, I am recommending that the Environmental Services/Housekeeping bids be awarded as outlined which reflect necessary and required supplies for our Sunny Hill residents.

Sincerely,

Maggie McDowell, LNHA, RN
Administrator