



## WILL COUNTY, ILLINOIS

JENNIFER BERTINO-TARRANT  
WILL COUNTY EXECUTIVE

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Will County Office Building  
302 N. Chicago Street  
Joliet, IL 60432

November 17, 2023

Mersi Distribution LLC  
100 Brickell Ave Ste 715  
Miami, FL 33131

Via Email: [faris@mersidistribution.com](mailto:faris@mersidistribution.com)

Attn: Faris Mersi

Re: Bid #2022-25 Exam Gloves- Sunny Hill Nursing Home

Dear Mr. Mersi,

The contract for Exam Gloves at the Sunny Hill Nursing Home in Will County is set to expire on November 30, 2023. Will County is in the position to exercise the second one (1) year renewal option as stated in the original solicitation documents.

The next contract period will begin December 1, 2023, through and including November 30, 2024. The contract pricing for the third year will remain the same, as stated in your original solicitation response.

If you have any questions, please contact our Purchasing Director, Kevin Lynn at [klynn@willcountyillinois.com](mailto:klynn@willcountyillinois.com)

Sincerely,

Jennifer Bertino-Tarrant  
Will County Executive

## Nancy Ruettiger

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**From:** Margaret McDowell  
**Sent:** Monday, September 18, 2023 4:13 PM  
**To:** Nancy Ruettiger  
**Cc:** Dawn Green; Ana Marie Mendiola  
**Subject:** RE: 2022-25 Disposable Gloves

Hi Nancy,

Yes, please proceed as indicated.

*Maggie McDowell, LNHA, RN*  
*Administrator*  
*Sunny Hill Nursing Home of Will County*  
*421 Doris Avenue*  
*Joliet, IL 60433*  
*Phone: 815-727-8650*  
*Fax: 815-774-4379*  
*Email: [mmcdowell@willcountyillinois.com](mailto:mmcdowell@willcountyillinois.com)*

*Website: <https://sunnyhillnursinghome.com/>*  
*[Sunny Hill Website](https://sunnyhillnursinghome.com/)*

*“Nobody cares how much you know, until they know how much you care”. Theodore Roosevelt*



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**From:** Nancy Ruettiger <nruettiger@willcountyillinois.com>  
**Sent:** Monday, September 18, 2023 3:11 PM  
**To:** Margaret McDowell <mmcdowell@willcountyillinois.com>  
**Subject:** 2022-25 Disposable Gloves

Good afternoon Maggie,

The 2022-25 Disposable Gloves bid is set to expire on November 30, 2023. We have one renewal left on the contract. The pricing will remain the same. Please let me know if you would like to renew with Mersi Distribution, Milwaukee, WI.

Thank you,

Nancy Ruettiger  
Will County Executive's Office  
302 N.Chicago Street  
Joliet, IL 60432  
815-774-5892  
[nruettiger@willcountyillinois.com](mailto:nruettiger@willcountyillinois.com)

**FROM THE DESK OF  
KEVIN LYNN  
PURCHASING DIRECTOR**

**BID HISTORY**

**ITEM:** 2022-25 EXAM GLOVES

**DEPARTMENT:** SUNNY HILL NURSING HOME

**BID RELEASE:** AUGUST 30, 2021

**PUBLISHED NOTICE:** SEPTEMBER 1, 2021, HERALD NEWS & INTERNET

**FUNDING SOURCE:** SUNNY HILL NURSING HOME BUDGET

**BID OPENING:** SEPTEMBER 21, 2021, 10:35 AM

**LOCATION:** WILL COUNTY OFFICE BUILDING  
302 N. CHICAGO STREET  
JOLIET, ILL. 60432

**BIDDING RESULTS:**

**NUMBER RELEASED:** 30 + INTERNET      **NUMBER RETURNED** 13

2 - QUALIFIED BIDS  
9 - DISQUALIFIED – SEE BID TAB  
2 – NO BID

**BIDDER:**

**TOTAL PRICE:**

**SEE ATTACHED BID TABULATION SHEET.**

Recommendation attached from Maggie McDowell, Sunny Hill Nursing Home Administrator, is to award bid to lowest, responsible bidder, **Mersi Distribution, Milwaukee, WI**, for an approximate total one-year cost of **\$71,754.48, for disposable exam gloves.**

The contract begins December 1, 2021 through November 30, 2022, with two (2) additional one (1) year renewal options, at the discretion of Will County. These costs are approximate, based on resident population and needs and includes consideration of 2<sup>nd</sup> and 3<sup>rd</sup> year increase in pricing, as allowed in the bid document.

### BID TABULATION SHEET

DEPARTMENT: 2022-25 SHNH, EXAM GLOVES  
 DUE: 9-21-21, 9:00 A.M. OPENED: 9-21-21, 9:05 A.M.

BIDDER	REQUIREMENTS	GRAND TOTAL - 1 YEAR
<b>Dispose N Save</b> Monroe, NY	BID BOND/CK PRIME CERT Y or N ADDENDA (2) Y or N SAMPLES FORM SIGNED Y or N LEAD TIME _____	\$ <b>NO BID</b> Yr 2 % Yr 3 % % of disc
<b>Warehouse Direct</b> Des Plaines, IL	BID BOND/CK PRIME CERT Y or N ADDENDA (2) Y or N SAMPLES FORM SIGNED Y or N LEAD TIME _____	\$ <b>NO BID</b> Yr 2 % Yr 3 % % of disc
<b>Concept Printing Inc</b> Nyack, NY <i># 100 Box - Disqualified</i>	BID BOND/CK <input checked="" type="checkbox"/> 70840 PRIME CERT <input checked="" type="checkbox"/> or N ADDENDA (2) Y or N <input checked="" type="checkbox"/> SAMPLES FORM SIGNED <input checked="" type="checkbox"/> or N LEAD TIME <u>20 days</u>	\$ <i>Disqualified</i> Yr 2 % <i>wrong quantity offered</i> Yr 3 % % of disc
<b>Unipak Corp</b> Brooklyn, NY <i># 100 per Box Disqualified</i>	BID BOND/CK <input checked="" type="checkbox"/> 1520.00 PRIME CERT Y or N ADDENDA (2) Y or N <input checked="" type="checkbox"/> SAMPLES FORM SIGNED <input checked="" type="checkbox"/> or N LEAD TIME _____	\$ <i>Disqualified</i> Yr 2 % <i>wrong quantity offered</i> Yr 3 % % of disc
<b>Estco Enterprises Inc.</b> Escondido, CA <i># 100 per Box Disqualified</i>	BID BOND/CK <input checked="" type="checkbox"/> 10% PRIME CERT <input checked="" type="checkbox"/> or N ADDENDA (2) Y or N <input checked="" type="checkbox"/> SAMPLES FORM SIGNED <input checked="" type="checkbox"/> or N LEAD TIME _____	\$ <i>Disqualified</i> Yr 2 % <i>wrong quantity offered</i> Yr 3 % % of disc

ALSO PRESENT: Kevin Lynn, Nancy Ruettiger

*NR*

**BID TABULATION SHEET**

DEPARTMENT: 2022-25 SHNH, EXAM GLOVES  
 DUE: 9-21-21, 9:00 A.M. OPENED: 9-21-21, 9:05 A.M.

BIDDER	REQUIREMENTS	GRAND TOTAL - 1 YEAR
<b>Tronex International</b> Mount Olive, NJ <i># 100 Box Disqualified</i>	BID BOND/CK <input checked="" type="checkbox"/> PRIME CERT <input type="checkbox"/> Y or N ADDENDA (2) <input type="checkbox"/> Y or N SAMPLES FORM SIGNED <input type="checkbox"/> Y or N LEAD TIME _____	\$ Yr 2 % Yr 3 % % of disc <i>wrong quantity offered</i>
<b>Medzon Health</b> Anaheim, CA <i># 100 Box Disqualified</i>	BID BOND/CK <input checked="" type="checkbox"/> PRIME CERT <input checked="" type="checkbox"/> Y or N ADDENDA (2) <input type="checkbox"/> Y or N SAMPLES FORM SIGNED <input type="checkbox"/> Y or N LEAD TIME _____	\$ Yr 2 % Yr 3 % % of disc <i>wrong quantity offered</i>
<b>ICS Jail Supplies</b> Waco, TX <i>Disqualified</i>	BID BOND/CK <input checked="" type="checkbox"/> NONE PRIME CERT <input checked="" type="checkbox"/> Y or N ADDENDA (1) <input checked="" type="checkbox"/> Y or N SAMPLES FORM SIGNED <input checked="" type="checkbox"/> Y or N LEAD TIME _____	\$ Yr 2 % Yr 3 % % of disc <i>Disqualified No Bid Bond/CK</i>
<b>Professional Medical Inc</b> New Lenox, IL	BID BOND/CK <input checked="" type="checkbox"/> 759.00 PRIME CERT <input checked="" type="checkbox"/> Y or N ADDENDA (1) <input checked="" type="checkbox"/> Y or N SAMPLES FORM SIGNED <input checked="" type="checkbox"/> Y or N LEAD TIME <u>1 day</u>	\$ 7590.00/mo Yr 2 % 0% <i>91,080 TOTAL</i> Yr 3 % 0% % of disc
<b>Malor</b> NY, NY <i>Disqualified</i>	BID BOND/CK <input checked="" type="checkbox"/> NO PRIME CERT <input checked="" type="checkbox"/> Y or N ADDENDA (1) <input checked="" type="checkbox"/> Y or N SAMPLES FORM SIGNED <input checked="" type="checkbox"/> Y or N LEAD TIME <u>30</u>	\$ Yr 2 % Yr 3 % % of disc <i>Disqualified NO Bid Bond/CK</i>

ALSO PRESENT: Kevin Lynn, Nancy Ruettiger

**BID TABULATION SHEET**

DEPARTMENT: 2022-25 SHNH, EXAM GLOVES  
 DUE: 9-21-21, 9:00 A.M. OPENED: 9-21-21, 9:05 A.M.

BIDDER	REQUIREMENTS	GRAND TOTAL - 1 YEAR
Mersi Distribution Milwaukee, WI	BID BOND/CK PRIME CERT <input checked="" type="radio"/> Y or N ADDENDA (2) <input checked="" type="radio"/> Y or N SAMPLES FORM SIGNED <input checked="" type="radio"/> Y or N LEAD TIME <u>2-3 days</u>	\$ 71,754.48 Yr 2 % 0% Yr 3 % 0% % of disc 3% disc.
Medline Industries Mike Ald	BID BOND/CK PRIME CERT Y or N ADDENDA (2) Y or N SAMPLES FORM SIGNED Y or N LEAD TIME _____	\$ Disqualified Yr 2 % Yr 3 % % of disc Arrived late
Medica PPE Miami, FL.	BID BOND/CK PRIME CERT Y or N ADDENDA (1) Y or N SAMPLES FORM SIGNED Y or N LEAD TIME _____	\$ Disqualified Yr 2 % Yr 3 % % of disc Arrived 1 day late
	BID BOND/CK PRIME CERT Y or N ADDENDA (1) Y or N SAMPLES FORM SIGNED Y or N LEAD TIME _____	\$ Yr 2 % Yr 3 % % of disc
	BID BOND/CK PRIME CERT Y or N ADDENDA (1) Y or N SAMPLES FORM SIGNED Y or N LEAD TIME _____	\$ Yr 2 % Yr 3 % % of disc

ALSO PRESENT: Kevin Lynn, Nancy Ruettiger

*KL NR*



NURSING HOME OF WILL COUNTY

JENNIFER BERTINO-TARRANT  
WILL COUNTY EXECUTIVE

MARGARET MCDOWELL, LNHA, RN  
ADMINISTRATOR

P. (815) 727-8710  
F. (815) 727-8637  
W. [willcountyillinois.com/sunnyhill](http://willcountyillinois.com/sunnyhill)

Sunny Hill Nursing Home  
421 Doris Avenue  
Joliet, IL 60433

9-24-2021

Will County Board Members,

Regarding Disposable Exam Gloves for Sunny Hill Nursing of Will County:

On 09/21/2021 a total of eleven (11) bids were submitted to the Will County Purchasing Department for services that would provide Sunny Hill Nursing Home with disposable exam gloves due to a bid renewal process and current contract expiration.

On submission and opening of the bids nine (9) were disqualified and two (2) were accepted. Of the nine (9) bids disqualified, five (5) outlined the incorrect product quantity, two (2) included no bid bond or check and two (2) arrived late.

Two bids submitted were accepted. The first bid was submitted by Professional Medical, Inc, located in New Lenox, IL. The cost outlined was \$91,080.00 for the first of three years. The price for year two and three held steady with no percentage increases and a lead time of one day.

The second bid was submitted by Mersi Distribution located in Milwaukee, WI. The cost outlined was \$71,754.48.00 for the first of three years. The price for year two and three held steady with no percentage increases and a lead time of two to three days and a 3% discount.

Therefore, I am recommending that the Disposable Exam Gloves bid be awarded to Mersi Distribution, based on their competitive pricing of a safety product in high demand during a pandemic providing a means to maintain staff safety when worn as personal protective equipment.

Sincerely,

Maggie McDowell, LNHA, RN  
Administrator