



WILL COUNTY, ILLINOIS

PURCHASING DEPARTMENT

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

KEVIN LYNN
DIRECTOR

P. 815-740-4712
F. 815-740-4604
E. klynn@willcountyillinois.com

County Office Building
302 N. Chicago Street
Joliet, IL 60432

July 25, 2023

HealthPro Heritage
307 International Circle #100
Hunt Valley, MD 21030

Via Email: jbringas@healthpro-heritage.com

Re: Bid #2022-20 Therapy Services for
Sunny Hill Nursing Home, Will County

Dear Ms. Bringas,

The Therapy Services contract at the Sunny Hill Nursing Home of Will County will expire on September 30, 2023. The next contract period is effective October 1, 2023 through September 30, 2024.

We are in the position to exercise the second one (1) year renewal option, as stated in the original bid. The yearly contract amount will stay the same. A new Performance Bond or continuation certificate will be due prior to October 1, 2023

If you have any questions, please call me at (815) 740-4712.

Sincerely,

Kevin Lynn

Kevin Lynn
Purchasing Director

Kevin Lynn

From: Margaret McDowell
Sent: Monday, July 24, 2023 7:41 AM
To: Nancy Ruettinger
Subject: RE: 2022-20 Therapy Bid renewal

Good morning, Nancy,

Please proceed to renew 2022-20 Therapy Services for an additional year with HealthPro Heritage.

Thank you Nancy,

Maggie McDowell, LNHA, RN
Administrator
Sunny Hill Nursing Home of Will County
421 Doris Avenue
Joliet, IL 60433
Phone: 815-727-8650
Fax: 815-774-4379
Email: mmcdowell@willcountyillinois.com

Website: <https://sunnyhillnursinghome.com/>
[Sunny Hill Website](https://sunnyhillnursinghome.com/)

“Nobody cares how much you know, until they know how much you care”. *Theodore Roosevelt*



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From: Nancy Ruettinger <nruettiger@willcountyillinois.com>
Sent: Friday, July 21, 2023 12:06 PM
To: Margaret McDowell <mmcdowell@willcountyillinois.com>
Subject: 2022-20 Therapy Bid renewal

Good afternoon Maggie,

The 2022-20 Therapy Services bid will expire on September 30, 2023. We have two(2) more years of optional renewal with HealthPro Heritage, Hunt Valley, MD. If you approve, we can send them our intent to renew for the optional 2nd year of the original bid.

Thank you,

Nancy Ruettiger
Will County Executive's Office
302 N.Chicago Street
Joliet, IL 60432
815-774-5892
nruettiger@willcountyillinois.com



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PROPOSAL HISTORY

ITEM: 2019-20 THERAPY SERVICES

DEPARTMENT: SUNNY HILL NURSING HOME OF WILL COUNTY

BID RELEASE: AUGUST 3, 2022

PUBLISHED NOTICE: AUGUST 5, 2022 HERALD NEWS & INTERNET

FUNDING SOURCE: SUNNY HILL NURSING HOME OF WILL COUNTY BUDGET

BID OPENING: AUGUST 18, 2022, 2:05 P.M.

LOCATION: WILL COUNTY OFFICE BUILDING
302 N. CHICAGO STREET
JOLIET, ILL. 60432

BIDDING RESULTS:

NUMBER RELEASED: 23 + INTERNET **NUMBER RETURNED:** 4

BIDDER:

HEALTH PRO HERITAGE,	HIGHLAND PARK, IL
SYMBRIA INC,	WARRENVILLE, IL
POWERBACK REHABILITATION,	KENNET SQUARE, PA
INFINITY REHAB	NO BID

ATTACHED IS RECOMMENDATION FROM MAGGIE MCDOWELL, SUNNY HILL NURSING HOME ADMINISTRATOR, TO AWARD BID TO **HEALTH PRO HERITAGE, HIGHLAND PARK, IL**, FOR A ONE (1) YEAR CONTRACT, EFFECTIVE OCTOBER 1, 2022 THROUGH SEPTEMBER 30, 2023, WITH TWO (2) ONE (1) YEAR OPTIONAL RENEWALS, AT THE DISCRETION OF WILL COUNTY.

BID TABULATION SHEET

DEPARTMENT: #2022-20 THERAPY SERVICES
 SUNNY HILL NURSING HOME, WILL COUNTY

DUE: 8/18/22, 2:00 P.M.

OPENED: 8/18/22, 2:05 P.M.

BIDDER	BID COMPLIANCE	REFERENCES
Powerback Rehabilitation Kennett Square, PA	Bond: 20,000 cash/ice check P/C: yes Form: yes Addenda: yes	3 references
Health-Pro Heritage Hunt Valley, MD	Bond: \$20,000 Bid Bond P/C: yes Form: yes Addenda: yes	3 references
Symbria Warrenville, IL	Bond: \$20,000 Bid Bond P/C: yes Form: yes Addenda: yes	3 references -
	Bond: P/C: Form: Addenda:	
	Bond: P/C: Form: Addenda:	
	Bond: P/C: Form: Addenda:	
	Bond: P/C: Form: Addenda:	
	Bond: P/C: Form: Addenda:	

ALSO PRESENT: Kevin Lynn, Nancy Ruettiger



SUNNY HILL
NURSING HOME OF WILL COUNTY

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

MARGARET MCDOWELL, LNHA, RN
ADMINISTRATOR

P. (815) 727-8710
F. (815) 727-8637
W. willcountyllinois.com/sunnyhill

Sunny Hill Nursing Home
421 Doris Avenue
Joliet, IL 60433

8/24/2022

Will County Board Members,

Regarding RFP #2022-20 Therapy Services for Sunny Hill Nursing Home of Will County:

On 08/18/22 three bids were submitted, received, and accepted by the Will County Purchasing Department for services that would provide Sunny Hill Nursing Home with Therapy Services due to bid renewal process and current contract expiration.

Therefore, in order to obtain the most competitive rates for consistent and high-quality skilled therapies to include physical therapy, occupational therapy and speech therapy provision to residents of Sunny Hill for a term of one (1) year with two (2) optional one (1) year renewals, if the County so chooses. These services are provided mostly through the residents Medicare A and B benefit.

The **first** of three bids submitted for Therapy Services consideration is from Sunny Hills existing provider **HealthPRO Heritage**, compensation to therapy will include the following:

Medicare Part A/Managed PDPM: (Patient Driven Payment Model) 28.75% of the therapy component of the PDPM rate. Medicare Part B/Managed B/Other: 65% of the Fee Schedule

The **second** bid submitted for Therapy Services consideration is from **Symbria**, compensation to therapy will include the following:

Medicare Part A/Managed PDPM: (Patient Driven Payment Model) 30% of the therapy component of the PDPM rate. Medicare Part B/Managed B/Other: 68% of the Fee Schedule

The **third** bid submitted for Therapy Services consideration is from **Powerback Rehabilitation**, compensation to therapy will include the following:

Medicare Part A/Managed PDPM: (Patient Driven Payment Model) – Services and related activities provided by Staff at the rate of \$0.89 per delivered minute. “Delivered minute” means all minutes for which evaluation, treatment, or other patient care related services are provided. Medicare Part B/Managed B/Other: 70% of the Fee Schedule



NURSING HOME OF WILL COUNTY

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

MARGARET MCDOWELL, LNHA, RN
ADMINISTRATOR

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F. (815) 727-8637

W. willcountyillinois.com/sunnyhill

Sunny Hill Nursing Home

421 Doris Avenue

Joliet, IL 60433

A total cost estimation cannot be given since the proposal is based upon percentages and will be contingent on and reflective of the overall therapy services load and various funding sources over time.

Therefore, I am recommending that the RFP #2022-20 Therapy Services for Sunny Hill Nursing Home of Will County bid be awarded to **HealthPRO Heritage**, based on the overall cost effectiveness of this critical service in maintaining resident's overall rehabilitation health, well-being and recovery. HealthPRO Heritage will be responsible for rendering the required services following local, state, and federal laws and regulations, facility policies and procedures, and community standards of practice.

Respectfully submitted,

Maggie McDowell, RN, LNHA
Administrator