



WILL COUNTY, ILLINOIS

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

P. (815) 740-4601
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E. countyexec@willcountyillinois.com

Will County Office Building
302 N. Chicago Street
Joliet, IL 60432

March 20, 2024

Tri-K, Inc.
PO Box 700
Channahon, IL 60410

Attn: Chris Kiernan

RE: BID # 2022-28 Housekeeping Supplies
Sunny Hill Nursing Home

Dear Mr. Kiernan

The contract for Housekeeping Supplies for Will County Sunny Hill Nursing Home is set to expire on April 30, 2024. We are in the position to exercise the second one (1) year renewal option as stated in the original solicitation documents.

The next contract period will begin May 1, 2024 through and including April 30, 2025. The contract pricing for the third year will increase by 3% as stated in your original solicitation response.

If you have any questions, contact our Purchasing Director, Kevin Lynn at Klynn@willcounty.gov.

Sincerely,

Jennifer Bertino-Tarrant
Will County Executive
JBT/nr



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Will County Office Building
302 N. Chicago Street
Joliet, IL 60432

March 20, 2024

Central Poly
2400 Bedle Place
Linden, NJ 07036

Attn: Andrew Serhofer

RE: BID # 2022-28 Housekeeping Supplies
Sunny Hill Nursing Home

Dear Mr. Serhofer

The contract for Housekeeping supplies for Will County Sunny Hill Nursing Home is set to expire on April 30, 2024. We are in the position to exercise the second one (1) year renewal option as stated in the original solicitation documents.

The next contract period will begin May 1, 2024 through and including April 30, 2025. The contract pricing for the third year will increase by 13% as stated in your original solicitation response.

If you have any questions, contact our Purchasing Director, Kevin Lynn at Klynn@willcounty.gov.

Sincerely,

Jennifer Bertino-Tarrant
Will County Executive
JBT/nr



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Will County Office Building
302 N. Chicago Street
Joliet, IL 60432

March 20, 2024

Medline Industries
Three Lakes Dr.
Northfield, IL 60093

Attn: Paul Bae

RE: BID # 2022-28 Housekeeping Supplies
Sunny Hill Nursing Home

Dear Mr. Bae,

The contract for Housekeeping supplies for Will County Sunny Hill Nursing Home is set to expire on April 30, 2024. We are in the position to exercise the second one (1) year renewal option as stated in the original solicitation documents.

The next contract period will begin May 1, 2024 through and including April 30, 2025. The contract pricing for the third year will increase by 15% as stated in your original solicitation response.

If you have any questions, contact our Purchasing Director, Kevin Lynn at Klynn@willcounty.gov.

Sincerely,

Jennifer Bertino-Tarrant
Will County Executive
JBT/nr



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Will County Office Building
302 N. Chicago Street
Joliet, IL 60432

March 20, 2024

Professional Medical & Surgical Supply, Inc.
1917 Garnet Ct.
New Lenox, IL 60451

Attn: Alan Ferry

RE: BID # 2022-28 Housekeeping Supplies
Sunny Hill Nursing Home

Dear Mr. Ferry,

The contract for Housekeeping Supplies for Will County Sunny Hill Nursing Home is set to expire on April 30, 2024. We are in the position to exercise the second one (1) year renewal option as stated in the original solicitation documents.

The next contract period will begin May 1, 2024 through and including April 30, 2025. The contract pricing for the third year will remain the same as stated in your original solicitation response.

If you have any questions, contact our Purchasing Director, Kevin Lynn at Klynn@willcounty.gov.

Sincerely,

Jennifer Bertino-Tarrant
Will County Executive
JBT/nr



WILL COUNTY, ILLINOIS

PURCHASING DEPARTMENT

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

KEVIN LYNN
DIRECTOR

P. 815-740-4712
F. 815-740-4604
E. klynn@willcountyillinois.com

County Office Building
302 N. Chicago Street
Joliet, IL 60432

BID HISTORY

ITEM: 2022-28 Housekeeping Supplies Bid

DEPARTMENT: Sunny Hill Nursing Home of Will County

BID RELEASED: February 3, 2022

PUBLISHED NOTICE: Herald News & Demand Star Internet

FUNDING SOURCE: Sunny Hill Nursing Home of Will County Budget

BID OPENING: February 17, 2022, 10:35 A.M.

LOCATION: Will County Office Building
302 N. Chicago Street
Joliet, Ill. 60432

BIDDING RESULTS:

NUMBER RELEASED: 22 + INTERNET NUMBER RETURNED: 6

BIDDER: TOTAL PRICE

See attached spreadsheet for comparison pricing and recommendation letter from SHNH Administrator for product selections.

Recommendation from Maggie McDowell, SHNH Administrator, is to split the award of this bid to **four (4) bidders**, for an approximate annual cost of **\$57,148.23**, as stipulated in the bid document; **Central Poly, Linden, NJ**, for an approximate cost of **\$10,651.20**, **Tri-K Supplies, Channahon, IL**, for an approximate cost of **\$18,783.60**, **Professional Medical, New Lenox, IL**, for an approximate cost of **\$15,024.00** and **Medline Industries, Northfield, IL** for an approximate cost of **\$12,689.43**. By splitting the bid award, we will be saving approximately \$20,000.00 - \$40,000.00 annually over award to one vendor.

The contract begins May 1, 2022 through April 30, 2023, with two (2) additional one (1) year renewal options, at the discretion of Will County. These costs are approximate, based on resident population and needs and includes consideration of 2nd and 3rd year increase in pricing, as allowed in the bid document.

BID TABULATION SHEET

DEPARTMENT: 2022-28 SHNH, Housekeeping Supplies

DUE: 2-18-22, 10:30 A.M.

OPENED: 2-18-22, 10:35 A.M.

BIDDER	REQUIREMENTS	TOTAL COST- 1 YEAR
Warehouse Direct Des Plaines, IL	BID BOND: PRIME CERT: Y N ADDENDA -1: Y N SAMPLES: Y N FORM SIGNED: Y N COMPLETE BID: Y N	\$ No Bid Yr 2 % Yr 3 % % of disc LEAD
Dispose N Save Monroe, NY	BID BOND: 10% PRIME CERT: (Y) N ADDENDA -1: (Y) N SAMPLES: (Y) N FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 47,255 ¹⁹ Yr 2 % 0 Yr 3 % 0 % of disc 0 LEAD 2 days
Central Poly – Bag Corp Linden, NJ	BID BOND: 10% PRIME CERT: (Y) N ADDENDA -1: (Y) N SAMPLES: (Y) N FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 65,836 ¹⁶ Yr 2 % 13% Yr 3 % 13% % of disc 0 LEAD 30-45 days
Medline Industries Northfield, IL MC	BID BOND: 10% PRIME CERT: (Y) N ADDENDA -1: Y (N) SAMPLES: (Y) N FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 104,219 ⁰⁵ Yr 2 % 15% Yr 3 % 15% % of disc 0 LEAD 2 days
Professional Medical Surgical New Lenox, IL	BID BOND: Cashiers check 10% PRIME CERT: (Y) N ADDENDA -1: (Y) N SAMPLES: Y (N) FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 60,975 ¹⁰ Yr 2 % N/A Yr 3 % N/A % of disc 0 LEAD 1-2 days

ALSO PRESENT: Kevin Lynn, Nancy Ruetiger, Eddie Bradley



BID TABULATION SHEET

DEPARTMENT: 2022-28 SHNH, Housekeeping Supplies

DUE: 2-18-22, 10:30 A.M.

OPENED: 2-18-22, 10:35 A.M.

BIDDER	REQUIREMENTS	TOTAL COST- 1 YEAR
North American Corportation Glenview, IL	BID BOND: <i>Cashiers check 10%</i> PRIME CERT: (Y) N ADDENDA -1: Y (N) SAMPLES: (Y) N FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 73,317 ⁴⁰ Yr 2 % 3% Yr 3 % 3% % of disc 1% LEAD 1-2 days
<i>Tri-K, Inc</i> <i>Charahon, IL</i> <i>60410</i>	BID BOND: <i>Cashiers check 10%</i> PRIME CERT: (Y) N ADDENDA -1: (Y) N SAMPLES: Y (N) FORM SIGNED: (Y) N COMPLETE BID: Y N	\$ 22,923. ⁸⁰ Yr 2 % 3% Yr 3 % 3% % of disc 0 LEAD 1-2 days
	BID BOND: PRIME CERT: Y N ADDENDA -1: Y N SAMPLES: Y N FORM SIGNED: Y N COMPLETE BID: Y N	\$ Yr 2 % Yr 3 % % of disc LEAD
	BID BOND: PRIME CERT: Y N ADDENDA -1: Y N SAMPLES: Y N FORM SIGNED: Y N COMPLETE BID: Y N	\$ Yr 2 % Yr 3 % % of disc LEAD
	BID BOND: PRIME CERT: Y N ADDENDA -1: Y N SAMPLES: Y N FORM SIGNED: Y N COMPLETE BID: Y N	\$ Yr 2 % Yr 3 % % of disc LEAD

ALSO PRESENT: Kevin Lynn, Nancy Ruettinger, Eddie Bradley,
E.B.



NURSING HOME OF WILL COUNTY

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

MARGARET MCDOWELL, LNHA, RN
ADMINISTRATOR

P. (815) 727-8710
F. (815) 727-8637
W. willcountyillinois.com/sunnyhill

Sunny Hill Nursing Home
421 Doris Avenue
Joliet, IL 60433

3/22/2022

Will County Board Members,

Regarding RFP #2022-28 Housekeeping (Environmental Services) for Sunny Hill Nursing of Will County:

Six bids were submitted, received, and accepted by the Will County Purchasing Department for services that will provide Sunny Hill Nursing home with Environment Services/Housekeeping products due to a bid renewal process and current contract expiration.

Six bids submitted for Environmental Services/Housekeeping product consideration as follows:

TOILET PAPER – Year Quantity/17280 – UOM/RL - Pack Size – 500/96

- BY: 1. Dispose N Save – No Bid
2. Central Poly – \$0.42 = \$7,292.16
 3. Medline – \$0.42 = \$7,200.00
 4. Professional Medical – No Bid
 5. Tri-K Inc – \$0.37 = \$6,393.60
 6. North American Corporation - \$0.57 = \$9,849.60

Therefore, I am recommending that the Environmental Services/Housekeeping product – **TOILET PAPER** be awarded to Tri-K Inc in the amount of \$0.37 = \$6,393.60 with an optional Year Two (2) percentage increase of 3% and an optional Year Three (3) percentage increase of 3%. Lead time ARO is 1-2 days.

MULTIFOLD HAND TOWELS – Year Quantity/9600 – UOM/PK - Pack Size – 250/16

- BY: 1. Dispose N Save – No Bid
2. Central Poly – \$1.18 = \$11,328.00
 3. Medline – \$2.26 = \$21,726.00



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4. Professional Medical – \$1.00 = \$9,600.00
5. Tri-K Inc – No Bid
6. North American Corporation - \$1.20 = \$11,520.00

Therefore, I am recommending that the Environmental Services/Housekeeping product – **MULTIFOLD HAND TOWELS** be awarded to Professional Medical in the amount of \$1.00 = \$9,600.00 with an optional Year Two (2) percentage increase of 0% and an optional Year Three (3) percentage increase of 0%. Lead time ARO is 1-2 days.

FACIAL TISSUE – Year Quantity/6000 – UOM/BX - Pack Size – 100/30

- BY: 1. Dispose N Save – No Bid
2. Central Poly – \$0.66 = \$3,960.00
 3. Medline – \$0.80 = \$4,788.33
 4. Professional Medical – \$0.63 = \$3,780.00
 5. Tri-K Inc – \$0.69 = \$4,140.00
 6. North American Corporation - \$0.69 = \$4,140.00

Therefore, I am recommending that the Environmental Services/Housekeeping product – **FACIAL TISSUE** be awarded to Professional Medical in the amount of \$0.63 = \$3,780.00 with an optional Year Two (2) percentage increase of 0% and an optional Year Three (3) percentage increase of 0%. Lead time ARO is 1-2 days.

PAPER CUPS 5 OZ – Year Quantity/24 – UOM/CS - Pack Size – 3000

- BY: 1. Dispose N Save – No Bid
2. Central Poly – No Bid
 3. Medline – \$106.17 = \$2,548.08



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421 Doris Avenue
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4. Professional Medical – \$68.50 = \$1,644.00
5. Tri-K Inc – No Bid
6. North American Corporation – No Bid

Therefore, I am recommending that the Environmental Services/Housekeeping product – **PAPER CUPS 5 OZ** be awarded to Professional Medical in the amount of \$68.50 = \$1,644.00 with an optional Year Two (2) percentage increase of 0% and an optional Year Three (3) percentage increase of 0%. Lead time ARO is 1-2 days.

CAN LINERS 40" X 46" CLEAR – Year Quantity/700 – UOM/CS - Pack Size – 100

- BY: 1. Dispose N Save – \$20.01 = \$14,004.00
2. Central Poly – \$19.64 = \$13,748.00
 3. Medline – \$24.00 = \$16,800.00
 4. Professional Medical – \$22.31 = \$15,617.00
 5. Tri-K Inc – \$17.70 = \$12,390.00
 6. North American Corporation - \$27.13 = \$18,991.00

Therefore, I am recommending that the Environmental Services/Housekeeping product – **CAN LINERS 40" X 46" CLEAR** be awarded to Tri-K Inc in the amount of \$17.70 = \$12,390.00 with an optional Year Two (2) percentage increase of 3% and an optional Year Three (3) percentage increase of 3%. Lead time ARO is 1-2 days.

CAN LINERS 30" X 47" CLEAR – Year Quantity/480 – UOM/CS - Pack Size – 100

- BY: 1. Dispose N Save – \$25.24 = \$12,115.20
2. Central Poly – \$24.66 = \$11,836.80
 3. Medline – \$18.48 = \$8,869.33

"THE LEADER IN RESIDENT CENTERED CARE AND ACTIVE LIVING"



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Joliet, IL 60433

4. Professional Medical – $\$23.70 = \$11,376.00$
5. Tri-K Inc – No Bid
6. North American Corporation - $\$26.29 = \$12,619.20$

Therefore, I am recommending that the Environmental Services/Housekeeping product – **CAN LINERS 30" X 47" CLEAR** be awarded to Medline in the amount of $\$18.48 = \$8,869.33$ with an optional Year Two (2) percentage increase of 15% and an optional Year Three (3) percentage increase of 15%. Lead time ARO is 2 days.

CAN LINERS 30" X 37" CLEAR – Year Quantity/480 – UOM/CS - Pack Size – 1000

- BY: 1. Dispose N Save – $\$37.74 = \$18,115.20$
2. Central Poly – $\$22.19 = \$10,651.20$
 3. Medline – $\$65.14 = \$31,267.20$
 4. Professional Medical – $\$33.94 = \$16,291.00$
 5. Tri-K Inc – No Bid
 6. North American Corporation - $\$29.36 = \$14,092.80$

Therefore, I am recommending that the Environmental Services/Housekeeping product – **CAN LINERS 30" X 37" CLEAR** be awarded to Central Poly in the amount of $\$22.19 = \$10,651.20$ with an optional Year Two (2) percentage increase of 13% and an optional Year Three (3) percentage increase of 13%. Lead time ARO is 30-45 days.

CAN LINERS 24" X 33" RED – Year Quantity/30 – UOM/CS - Pack Size – 250

- BY: 1. Dispose N Save – $\$19.84 = \595.20
2. Central Poly – $\$39.00 = \$1,170.00$
 3. Medline – $\$13.05 = \391.35



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4. Professional Medical – $\$22.45 = \673.50
5. Tri-K Inc – No Bid
6. North American Corporation - $\$70.16 = \$2,104.80$

Therefore, I am recommending that the Environmental Services/Housekeeping product – **CAN LINERS 24” X 33” RED** be awarded to Medline in the amount of $\$13.05 = \391.35 with an optional Year Two (2) percentage increase of 15% and an optional Year Three (3) percentage increase of 15%. Lead time ARO is 2 days.

CAN LINERS 40” X 46” RED – Year Quantity/75 – UOM/CS - Pack Size – 125

- BY: 1. Dispose N Save – $\$32.34 = \$2,425.50$
2. Central Poly – $\$78.00 = \$5,850.00$
 3. Medline – $\$45.72 = \$3,428.75$
 4. Professional Medical – $\$26.58 = \$1,993.50$
 5. Tri-K Inc – No Bid
 6. North American Corporation – No Bid

Therefore, I am recommending that the Environmental Services/Housekeeping product – **CAN LINERS 40” X 47” RED** be awarded to Medline in the amount of $\$45.72 = \$3,428.75$ with an optional Year Two (2) percentage increase of 15% and an optional Year Three (3) percentage increase of 15%. Lead time ARO is 2 days.

Therefore, overall, I am recommending that the Environmental Services/Housekeeping bids be awarded as outlined which reflect necessary and required supplies for our Sunny Hill residents.

Sincerely,

Maggie McDowell, LNHA, RN
Administrator

Nancy Ruettiger

From: nruettiger@willcounty.gov
Subject: FW: 2023-28 Bid renewal

Nancy Ruettiger
Purchasing Department
Will County Executive's Office
302 N.Chicago Street
Joliet, IL 60432
815-774-5892
nruettiger@willcounty.gov

From: Margaret McDowell <mmcdowell@willcountyillinois.com>
Sent: Wednesday, March 6, 2024 9:50 AM
To: Nancy Ruettiger <nruettiger@willcounty.gov>; Craig Maki <cmaki@willcountyillinois.com>
Subject: RE: 2022-28 Bid renewal

Good morning, Nancy,

Following review with Craig the Director of EVS please proceed to extend all existing housekeeping supply bids for another year as outlined.

Thanks Nancy,

*Maggie McDowell, LNHA, RN
Administrator
Sunny Hill Nursing Home of Will County
421 Doris Avenue
Joliet, IL 60433
Phone: 815-727-8650
Fax: 815-774-4379
Email: mmcdowell@willcountyillinois.com*

*Website: <https://sunnyhillnursinghome.com/>
Sunny Hill Website*

"Nobody cares how much you know, until they know how much you care". Theodore Roosevelt



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received and/or are viewing this e-mail in error, please immediately notify the sender by reply e-mail, and delete this e-mail from your system. Thank you.

From: Nancy Ruettiger <nruettiger@willcounty.gov>
Sent: Wednesday, March 6, 2024 9:46 AM
To: Margaret McDowell <mmcdowell@willcountyillinois.com>
Subject: 2022-28 Bid renewal

Good morning Maggie,

The 2022-28 Bid for Housekeeping Supplies is coming to the end of the second year of the contract on 4/30/2024. The bid includes one (1) additional renewal. That means we can extend the contracts with all three (4) vendors for the next year, 5/1/24– 4/30/25, if you are satisfied with all supplies and service from them. The contracts were awarded as follows:

Central Poly – (1) Item – 13% increase
Tri-K – (2) Items – 3% increase
Prof Med – (3) Items – 0% increase
Medline – (3) items- 15% increase

If you are okay with extending the contracts with all three (4) vendors, please reply with your acceptance of renewals.

Thank you,

Nancy Ruettiger
Purchasing Department
Will County Executive's Office
302 N.Chicago Street
Joliet, IL 60432
815-774-5892
nruettiger@willcounty.gov