



WILL COUNTY, ILLINOIS

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

P. (815) 740-4601
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Will County Office Building
302 N. Chicago Street
Joliet, IL 60432

A-Team Recyclers, LLC
304 Gregory Court
Shorewood, IL 60404

Attn: James Larkin

Re: Bid #2023-58 – Turn Key & Permanent Electronics Recycling
Will County, Joliet, IL

Dear Mr. Larkin,

The Electronics Recycling – Turn-Key Collection bid for County of Will, is set to expire on February 28, 2024. Will County is in the position to exercise the first one (1) year renewal option as stated in the original solicitation documents.

The next contract period will be effective March 1, 2024 through and including February 28, 2025. The contract price will remain the same. The new contract period will require a continuation certificate for the existing performance bond, or the issuance of a new bond.

We look forward to a continued efficient and sound working relationship. If you have any questions, please contact our Purchasing Director, Kevin Lynn at klynn@willcountyillinois.com

Sincerely,

Jennifer Bertino-Tarrant
County Executive

**FROM THE DESK OF
KEVIN LYNN
PURCHASING DIRECTOR**

BID HISTORY

ITEM: 2023-58 TURN KEY & PERMANENT ELECTRONICS RECYCLING

DEPARTMENT: LAND USE, RESOURCE RECOVERY & ENERGY DIVISION

BID RELEASE: November 28, 2022

PUBLISHED NOTICE: HERALD NEWS, JOLIET, DECEMBER 18, 2019

BID OPENING: DECEMBER 15, 2022

LOCATION: WILL COUNTY OFFICE BUILDING
302 N. CHICAGO ST.
JOLIET, IL. 60432

BIDDING RESULTS:

NUMBER RELEASED: 13 & INTERNET **NUMBER RETURNED:** 1

BIDDER: **TOTAL**
A-TEAM RECYCLERS, LLC, JOLIET, IL (EST) \$160,050.00/1 YR

RECOMMONDATION DAVE HARTKE AND MARTA KEANE, LAND USE, RESOURCE RECOVERY & ENERGY DIVISION, IS TO AWARD TO THE LOWEST RESPONSIBLE BIDDER, **A-TEAM RECYCLERS, LLC, JOLIET, IL, FOR A ONE-YEAR CONTRACT, WITH AN APPROXIMATE ONE-YEAR COST OF \$160,050.00, WITH ADDITIONAL SITES AS NEEDED.**



MEMO
WILL COUNTY ILLINOIS
LAND USE DEPARTMENT

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

MARTA KEANE
RECYCLING PRGRAM & RRE

P. (815) 774-4343
C: (815) 666-2892
F. (815) 722-3410
E. mkeane@willcountygreen.com

Land Use Department Building
Resource Recovery & Energy Division
58 E. Clinton Street, Suite 100
Joliet, IL 60432

TO: Kevin Lynn, Purchasing Director
THROUGH: Dave Hartke, RR&E Director
FROM: Marta Keane, Recycling Program Specialist
DATE: January 17, 2023
RE: Electronic Recycling Collection Service for Turn-Key and Lockport Bid Award

Summary

Staff recommends acceptance of A-Team's bid for both the seven current Turn-Key Electronic Collection Events and the services required at the Lockport Permanent Collection Site. The estimated one-year total price of the current level of service is \$160,050. This cost is subject to continuing partnerships with host communities. Lastly, this bid includes Front-Door appointment collection of TVs for the same fee to participants of \$40 per television with up to seven non-TV electronics included at no additional charge. This fee has remained constant the past six years and gives those unable to bring large TVs to collection sites an affordable alternative.

History

In 2016, Will County partnered with the City of Lockport to host a permanent site with the promise of labor assistance to be open two days each week. This has been established at the County's anchor site, serving as a drop-off for units of local government when they handle illegally dumped TVs. It would not be appropriate for these large quantities to flow into the Turn-Key Collection Events.

The Turn-Key Events were created over the summer of 2016 to provide twice a month service for two hours per event. It began with Peotone, Romeoville and New Lenox Township. Joliet partnered with us to offer the service on a Will County parking lot in the downtown. Channahon and Wilmington were added to offer services as broadly as possible. When Joliet ceased, Frankfort Township opened. Romeoville ceased operation in mid-2019 and was replaced with Bolingbrook Park District in 2020. Wilmington dropped to once a month in 2020 to allow Manhattan Township to take a slot in the rotation.


This approach to providing service has proven highly successful. Will County was the only County in Illinois to continuously provide electronic recycling during the 2020 COVID shut down. illegal dumping has been greatly reduced as residents have found the program options satisfactory, especially when supported by several Saturday collection events each year.

BID TABULATION FORM

DEPARTMENT: 2023-58 RESIDENTIAL ELECTRONICS COLLECTION – TURN KEY

DUE: 12-15-23, 2:00 PM

OPENED: 12-15-23, 2:05 PM

BIDDER	BID DEPOSIT PRIME	TOTAL PRICE
A-Team Recyclers Joliet, IL 	BID DEP 10% Prime Cont <input checked="" type="checkbox"/> N Forms Signed <input checked="" type="checkbox"/> N	Standard Turn Key Event Weekday 5p-7p: \$ 720. ⁰⁰ Lockport Site Labor: \$ 550. ⁰⁰
	BID DEP Prime Cont Y N Forms Signed Y N	Standard Turn Key Event Weekday 5p-7p: Lockport Site Labor:
	BID DEP Prime Cont Y N Forms Signed Y N	Standard Turn Key Event Weekday 5p-7p: Lockport Site Labor:
	BID DEP Prime Cont Y N Forms Signed Y N	Standard Turn Key Event Weekday 5p-7p: Lockport Site Labor:
	BID DEP Prime Cont Y N Forms Signed Y N	Standard Turn Key Event Weekday 5p-7p: Lockport Site Labor:

ALSO PRESENT: Keyin Lynn, [REDACTED]





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MARTA KEANE
RECYCLING PROGRAM & RRE

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C: (815) 666-2892
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E. mkeane@willcountygreen.com

Land Use Department Building
Resource Recovery & Energy Division
58 E. Clinton Street, Suite 100
Joliet, IL 60432

A-Team Recyclers has proved themselves responsible and professional, with each partnering site praising their work. They arrive early, are courteous and efficient in their interactions with our residents. They are also located within Will County which has made their response time excellent. This year's bid includes \$1,200 towards advertising our collections on social media, to supplement our posts and advertisements for one-day events.

Contract Cost Breakdown Based on Current Service Level

7 Turn-Key Sites, 5 offered twice each month, 2 offered once a month = \$107,250
Lockport Operation, open 5 hours per day, twice each week = \$52,800
TOTAL for one year = \$160,050 for one year (assuming a holiday or two annually)

Bidders

The bid was e-mailed to multiple vendors. It was placed on the purchasing internet site – www.willcountyillinois.com and on www.demandstar.com. One contractor submitted a bid.

A-Team Recyclers
304 Gregory Ct
Shorewood, IL 60404

Evaluation/Recommendation

Several criteria were used to evaluate the qualifications and reliability of the contractor, including, but not limited to: length of time the contractor has been in business, compliance with regulations, experience with similar clients, references, demonstrated understanding of the bid documents, conformity with specifications, inclusion of mandatory forms (proof of insurance, etc), proximity to the sites, and price.

Staff recommends contracting with A-Team Recyclers for Electronic Recycling Service at all Turn-Key Collection Sites and the majority of the operation of the permanent Lockport Collection Site.

Date Mailed: 11/28/22
 Due 12/15/22 2:00 P.M.
 Open 12/15/22 2:05 P.M.

LAND USE – RRE
 COUNTY OF WILL
 302 N. CHICAGO ST.
 JOLIET IL 60432

CONTRACT for Residential
 Electronics Collection and
 Processing from Turn-Key Sites

NAME A-Team Recyclers LLC F.E.I.N. # 47-3509829

THIS IS NOT AN ORDER

B. Part 2 – BID PRICE WORKSHEET: Labor & Transportation Costs (Gaylord Boxes, Pallets and Shrink Wrap provided by MFER)

Types of Service Levels	Labor & Transportation Cost Weekdays 5pm-7pm
The Contractor agrees to provide a minimum of two employees, bring one truck (24-26 ft box truck) with another on standby) by no later than 20 minutes prior to the public drop-off start time at the turn-key event location. Should the first truck fill, one staff member shall remain on-site, the other shall return to the Contractor’s base of operation and retrieve the second truck. All material will be taken off the host site by no later than 9pm.	\$ \$720 per event Includes collection and processing of Non-CEDs. Includes \$100+ per month in advertising for Will County Turn Key sites and one day events.
Lockport Site Labor (two people, Tue & Friday, except holidays, 6am-11:30am average)	\$ \$550 per event Includes collection and processing of Non CEDs.
Front-Door Collection Service – Fee to Resident	\$40.00 initial fee per service Includes 1 Television. \$40 for each additional Television.
Appliance Collection Service – Fee to Resident	\$140.00 per appliance

Estimated Annual Grand Total = \$160,880.00 (144 Turn Key events and 104 Lockport events)

C. COMPANY HISTORY: The length of experience of the firm is considered in the evaluation process

Date of Incorporation <u>March 23, 2015</u>				
Information for the past 3 years	Average Pounds Processed per Yr	% of material reused	% of material recycled	% of material disposed
2022	2,031,645	34%	66%	>1%
2021	2,493,380	35%	65%	>1%
2020	2,242,450	38%	62%	>1%

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D. **ENVIRONMENTAL COMPLIANCE HISTORY:** Contractor will also provide an environmental compliance history for the firm. Specifically, the contractor must list and explain all convictions and citations brought against your firm, parent company or any subsidiaries in Illinois or other states in which the Contractor operates for violations of any applicable consumer electronics collection, processing, and disposal regulations over the previous three years.

List all Convictions or Citations related to the provision of similar services over the previous 3 years:

NONE

Do you possess or are you in the process of receiving any certifications or licenses (i.e. R2, E-Stewards, etc)? (Please provide copies as attachments)

NO

Signature:  Title: Co-Owner

Approved by: _____ Title: _____

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Please provide information on your downstream CRT process. We need information to verify these downstreams. We do not want CRT glass warehoused and at risk of going unprocessed. Include contact name, address, phone, email.
CRT devices are collected, sorted into 2 categories (wood console & projection OR plastic cased CRTs) and then stacked on pallets, shrink wrapped and then shipped to 1 of 4 downstreams depending on the source of the devices.

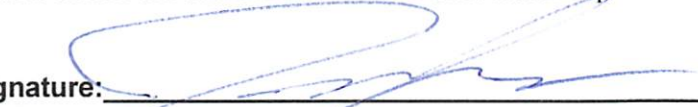
1. ERI, Electronics Recyclers International, 2540 Airwest Boulevard, Plainfield, IN 46168
a. Contact: David Hirschler, (617) 817-0477, david.hirschler@eridirect.com
2. Dynamic Lifecycle Solutions, N5549 County Rd Z, Onalaska, WI 54650
a. Contact: Casey Hines, (608) 781-4030, chines@thinkdynamic.com
3. FAMCe, 1000 Armstrong St, Morris, IL 60450
a. Contact: Barbara Kudirka, (815) 941-9888, barbara@famce.net
4. Universal Recycling Technologies, 2535 Beloit Ave, Janesville, WI 53546
a. Contact: Steve Pfeiffer, (608) 314-8113, spfeiffer@urtsolutions.com

NOTE: All bidders are encouraged to provide additional information on their recycling, remarketing, demanufacturing processes and are welcome to use additional sheets to provide more detailed answers to any of the questions on these forms.

E. REFERENCES: Interested contractors should provide Will County with at least three references (excluding Will County) for whom similar services have been provided including contact name, affiliation, phone number, and scope of services provided.

REFERENCES			
Contact Name	Unit of Business or Government	Phone Number	Scope of Services Provided
Nichole Millage	Champaign County	(217) 403-4780	1 Day Collection Events
Brian Gift	LaSalle County	(815) 434-8666	1 Day Collection Events
Heidi Miller	Grundy County	(815) 941-3229	1 Day Collection Events

F. INSURANCE CERTIFICATES: Please attach copies of insurance certificates per this Bid.

Signature:  Title: Co-Owner

Approved by: _____ Title: _____