



## WILL COUNTY, ILLINOIS

JENNIFER BERTINO-TARRANT  
WILL COUNTY EXECUTIVE

P. (815) 740-4601  
F. (815) 740-4600  
E. [countyexec@willcountyillinois.com](mailto:countyexec@willcountyillinois.com)

Will County Office Building  
302 N. Chicago Street  
Joliet, IL 60432

September 4, 2024

Span America  
70 Commerce Center  
Greenville, SC 29615

Attn: Cameron Harms

RE: Bld #2024-78 Resident Bed & Mattress Replacement-SHNH

Dear Mr. Harms,

I am pleased to inform you that your bid submitted on August 20, 2024, in the amount of \$383,256.12. for the project referenced above is hereby accepted. A copy of your bid response is enclosed.

As stated in the original solicitation 50% of the resident beds will be purchased and delivered in FY2024, while the remaining 50% will be purchased in FY2025. The contract price per bed must be held until September 1, 2025. Your performance bond is now due, in the amount of \$383,256.12, which represents the total cost of this project. Upon receipt of your performance bond, I will return your cashier's check in the amount of \$38,325.76.

We look forward to a very efficient and sound working relationship ahead. If you have any questions, contact our Purchasing Director, Kevin Lynn at [klynn@willcounty.gov](mailto:klynn@willcounty.gov).

Sincerely,

Jennifer Bertino-Tarrant  
Will County Executive  
JBT/nr



## WILL COUNTY, ILLINOIS

### PURCHASING DEPARTMENT

### Bid History

**ITEM:** 2024-78 Resident Bed Replacement – SHNH

**DEPARTMENT:** Sunny Hill Nursing Home

**BID RELEASE:** August 5, 2024

**PUBLISHED NOTICE:** August 7, 2024

**FUNDING SOURCE:** 50% FY24 budget, 50% FY25 budget

**BID OPENING:** August 20, 2024, 10:00 AM

**LOCATION:** 302 N Chicago St. Joliet, IL 60432, 2<sup>nd</sup> floor

### **BIDDING RESULTS:**

**NUMBER RELEASED:** 6+internet

**NUMBER RETURNED:** 2

| <b><u>BIDDER:</u></b>                          | <b><u>Total Cost</u></b> |
|------------------------------------------------|--------------------------|
| Span America Medical Equipment, Greenville, SC | \$383,256.12             |
| Professional Medical, New Lenox, IL            | \$459,530.76             |

Recommendation from Maggie McDowell, Sunny Hill Nursing Home Administrator, is to **award the bid for resident bed replacement at Sunny Hill Nursing Home to the lowest responsible, responsive bidder, Span America Medical Equipment, Greenville, SC**, for a total cost of \$383,256.12 for 156 new beds and mattresses to the facility. Half of the beds will be purchased in FY24 using budgeted funds, while the remaining half will be purchased in FY25.



## WILL COUNTY, ILLINOIS

### PURCHASING DEPARTMENT

## Bid Tabulation

Resident Bed Replacement at SHNH

#2024-78

| BIDDER                                                                       | Bid Requirements                                                                                                        | Total Cost                           |
|------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|--------------------------------------|
| Professional Medical<br><br>New Lenox, IL                                    | Bid Bond: <i>OK. 46,000.00</i><br>Prime Contractor Form: <i>yes</i><br>Addenda Form: <i>yes</i><br>Bid Form: <i>yes</i> | Grand Total<br><br><i>459,530.76</i> |
| <i>SPAN AMERICA Medical<br/>Equipment<br/>Greenville, SC<br/>[Signature]</i> | Bid Bond: <i>38,325.76</i><br>Prime Contractor Form: <i>yes</i><br>Addenda Form: <i>yes</i><br>Bid Form: <i>yes</i>     | Grand Total<br><br><i>383,256.12</i> |
|                                                                              | Bid Bond:<br>Prime Contractor Form:<br>Addenda Form:<br>Bid Form:                                                       | Grand Total                          |
|                                                                              | Bid Bond:<br>Prime Contractor Form:<br>Addenda Form:<br>Bid Form:                                                       | Grand Total                          |
|                                                                              | Bid Bond:<br>Prime Contractor Form:<br>Addenda Form:<br>Bid Form:                                                       | Grand Total                          |

Also Present: Kevin Lynn, Nancy Ruettiger

*[Handwritten signatures]*





NURSING HOME OF WILL COUNTY

JENNIFER BERTINO-TARRANT  
WILL COUNTY EXECUTIVE

MARGARET MCDOWELL, LNHA, RN  
ADMINISTRATOR

P. (815) 727-8710  
F. (815) 727-8637  
W. [willcountyillinois.com/sunnyhill](http://willcountyillinois.com/sunnyhill)  
9/3/2024

Sunny Hill Nursing Home  
421 Doris Avenue  
Joliet, IL 60433

County Executive,

**Regarding RFP # 2024-78, Beds and Mattresses for Sunny Hill Nursing Home of Will County:**

Sunny Hill Nursing Home, located at 421 Doris Avenue, Joliet, IL 60433, is a healthcare facility, and provides a homelike environment and person directed care for 156 residents.

This bid is for the purchase of 156 new beds in a phased approach. Initially, bed provision of 78 beds will be supplied to accommodate care Avenues, 1, 2 and 3 by November 30, 2024. Timeframes for delivery will be established and confirmed directly with Sunny Hill once the bid has been awarded.

Additionally, 78 beds will be supplied for care Avenues 4, 5, and 6 prior to November 30, 2025. Again, timeframes for delivery will be established and confirmed directly with Sunny Hill once the bid has been awarded.

In the world of healthcare, resident comfort and the quality of nursing home beds are critical, fundamental factors that significantly influence the overall resident experience, recovery, satisfaction, and quality of life and overall safety.

Two bids were submitted, received, and accepted by the Will County Purchasing Department for services that will provide 156 new beds and mattresses to the facility.

The first bid was received on 08/20/2024, submitted by Professional Medical, Inc located in New Lenox, IL. The combined total proposed for 156 beds and mattresses was \$459,530.76

The second of two bids was received on 08/20/2024, submitted by Span America Medical Systems, located in Greenville, South Carolina. The combined total proposed for 156 beds and mattresses was \$383,256.12

Therefore, I am recommending that the RFP # 2024-78, Beds and Mattresses bid be awarded to Span America Medical System, based on its competitive pricing to supply quality beds and mattresses to our resident population at Sunny Hill.

Sincerely,

*Maggie McDowell, LNHA, RN*  
*Administrator*

**"THE LEADER IN RESIDENT CENTERED CARE AND ACTIVE LIVING"**