



WILL COUNTY, ILLINOIS

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

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Will County Office Building
302 N. Chicago Street
Joliet, IL 60432

November 12, 2024

Professional Medical & Surgical Supply, Inc.
1917 Garnet Ct.
New Lenox, IL 60451

Attn: Alan Ferry

RE: Bid 2025-8 Disposable Incontinence Products
Sunny Hill Nursing Home

Dear Mr. Ferry,

I am pleased to inform you that your bid submitted on October 22, 2024 for the Disposable Incontinence Products for Sunny Hill Nursing Home is hereby accepted. The contract is for a 12-month period beginning December 1, 2024, through and including November 30, 2025. The County of Will has the right to exercise the optional two (2) one (1) year renewals.

Your check in the amount of \$10,778.68 will serve as your performance bond. You were awarded the Disposable Incontinence Products bid for an estimated annual total bid price of \$107,786.80. This total could vary depending upon resident population and needs.

We look forward to a very efficient and sound working relationship ahead. If you have any questions please contact the Administrator at SHNH, Maggie McDowell at (815) 727-8650.

Sincerely,

Jennifer Bertino-Tarrant
Will County Executive
JBT/nr

Encl.



WILL COUNTY, ILLINOIS

PURCHASING DEPARTMENT

Bid History

ITEM: #2025-8 Disposable Incontinence Products

DEPARTMENT: Sunny Hill Nursing Home

BID RELEASE: 9/30/2024

PUBLISHED NOTICE: 10/2/2024

FUNDING SOURCE: SHNH Budget

BID OPENING: 10/22/2024 9:30 AM

LOCATION: 302 N Chicago St, Joliet, IL 60432

BIDDING RESULTS:

NUMBER RELEASED: 7+ Internet

NUMBER RETURNED: 3

<u>BIDDER:</u>	<u>Total Cost</u>
Professional Medical, New Lenox, IL	\$107,786.80
Medline Industries, Northfield, IL	\$109,741.60
Mar-J Medical Supplies, Boca Raton, FL	\$157,652.64

Recommendation from Maggie McDowell, Sunny Hill Nursing Home Administrator, is to **award the contract for Disposable Incontinence Products to the lowest responsible, responsive bidder, Professional Medical, New Lenox, IL for an approximate total of \$107,786.80, beginning December 1, 2024, through and including November 30, 2025.** This solicitation includes two (2) optional one-year (1) renewal periods at the same rate for year two, and a 3% increase for year three, at the County's discretion.



WILL COUNTY, ILLINOIS

PURCHASING DEPARTMENT

Bid Tabulation

Disposable Incontinence Supplies

#2025-8

BIDDER	Bid Requirements	First Year Grand Total:
Medline Industries Northfield, IL <i>Patricia Ste...</i>	Bid Bond: 10% Prime Contractor Form: yes Addenda Form (1): yes Bid Form: yes	109,741. ⁶⁰ 2% 2 nd yr 2% 3 rd yr disc
Mar-J Medical Supplies Boca Raton, FL	Bid Bond: 15,765. ²⁵ CR Prime Contractor Form: yes Addenda Form (1): yes Bid Form: yes	157,452. ⁶⁴
Professional Medical New Lenox, IL	Bid Bond: 10,778. ⁶⁸ Prime Contractor Form: yes Addenda Form (1): yes Bid Form: yes	107,786. ⁸⁰ 2 nd yr 3% 3 rd yr disc
	Bid Bond: Prime Contractor Form: Addenda Form (1): Bid Form:	
	Bid Bond: Prime Contractor Form: Addenda Form (1): Bid Form:	

Also Present: Kevin Lynn, Nancy Ruettiger



NURSING HOME OF WILL COUNTY

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

MARGARET MCDOWELL, LNHA, RN
ADMINISTRATOR

P. (815) 727-8710
F. (815) 727-8637
W. <https://sunnyhillnursinghome.com/>
11-11-2024

Sunny Hill Nursing Home
421 Doris Avenue
Joliet, IL 60433

Will County Executive,

Regarding RFP #2025-8 Disposable Incontinence Supplies for Sunny Hill Nursing Home of Will County:

On 10/22/2024 three (3) bids were submitted and received by the Will County Purchasing Department for proposed services that would provide Sunny Hill Nursing Home with Disposable Incontinence Supplies due to a bid renewal process and current contract expiration.

The first of three bids submitted for consideration was from Medline Industries, Northfield, IL with the first-year grand total amount of \$109,741.60 including a 2% increase in Year # 2 and # 3 respectively. Lead time is two days if product in stock.

The second of three bids was received from Mar-J Medical Supplies, Boca Raton, FL with the first-year grand total amount of \$157,652.64 with no increases in Year # 2 or # 3. Lead time is 5 days.

The third of three bids was received from Professional Medical, New Lenox, IL with the first-year grand total amount of \$107,786.80 and no percentage increase in Year # 2 and a 3% increase in Year # 3. Lead time is 1 day.

Therefore, the bid for RFP #2025-8 for Disposable Incontinence Supplies is being awarded to Professional Medical, New Lenox, IL.

It is critical that the service providers Sunny Hill Nursing Home partners with can meet the variable day to day 24/7 needs of a skilled long term care facility. Service providers must be able to meet the ever-changing needs of our elderly population.

Respectfully submitted,

Maggie McDowell, RN, LNHA
Administrator