



## WILL COUNTY, ILLINOIS

PURCHASING DEPARTMENT

JENNIFER BERTINO-TARRANT  
WILL COUNTY EXECUTIVE

KEVIN LYNN  
DIRECTOR

P. 815-740-4712  
F. 815-740-4604  
E. [klynn@willcounty.gov](mailto:klynn@willcounty.gov)

County Office Building  
302 N. Chicago Street  
Joliet, IL 60432

### 2025-8 Disposable Incontinence Supplies

Addendum #1 – October 11, 2024

**Please note: no further questions will be accepted or responded to for this solicitation.**

**We received the following questions regarding this RFQ:**

Question #1: We are working on the bids for the incontinence, wipes, and exam gloves for Sunnyhill Nursing Home but was curious if the dimensions for the disposable under pads had to be exact? 31x36 sizing can be rarer but we are more than happy to provide a bid for our 30x36 option, if that would be possible.

**Answer #1: Yes this would be fine.**

Question #2: Upon review, if there are bid terms and conditions the Vendor may not be able to agree to, will Will County ("the County") allow the Vendor to include clarifications or exceptions as part of its bid submission?

**Answer #2: No exceptions to bid terms or conditions will be considered for this solicitation.**

Question #3: Does the County consider electronic signatures to be valid "original" signatures (i.e.: DocuSign)?

**Answer #3: Yes**

Question #4: Will the County agree to a scanned version of the required bid bond?

**Answer #4: No, the original bond must be provided.**

Question #5: Will the County agree to accept the bid via email in lieu of a hardcopy?

**Answer #5: No, the County will not accept electronic bid responses.**



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Question #6: Can the County please provide vendors with the most recent bid tabulation for awarded pricing and Unit of Measure for the items in the current bid?

Answer #6: Please see attached

Question #7: What is the current brand of product/product line that is being utilized at Sunnyhill for their disposable incontinence?

Answer #7: 2 different types of briefs. Brand name "Compliance" for day time and "FitRight" for night time. Suppliers have been Promed and Medline. We need a wide variety of sizes as we have very small adults and very large adults up to 270-ish lbs.

**FROM THE DESK OF  
KEVIN LYNN  
PURCHASING DIRECTOR**

**BID HISTORY**

**ITEM:** 2022-8 DISPOSABLE INCONTINENCE SUPPLIES

**DEPARTMENT:** SUNNY HILL NURSING HOME

**BID LETTING:** AUGUST 30, 2021

**PUBLISHED NOTICE:** SEPTEMBER 1, 2021, HERALD NEWS & INTERNET

**FUNDING SOURCE:** SUNNY HILL NURSING HOME BUDGET

**BID OPENING:** SEPTEMBER 21, 2021 10:05 AM

**LOCATION:** WILL COUNTY OFFICE BUILDING  
302 N. CHICAGO STREET  
JOLIET, IL. 60432

**BIDDING RESULTS:**

<b><u>NUMBER RELEASED:</u></b>	<b>27 + INTERNET</b>	<b><u>NUMBER RETURNED</u></b>	<b>3</b>
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**BIDDER:**

**TOTAL PRICE:**

**PROFESSIONAL MEDICAL, NEW LENOX, IL**

**\$122,576.85**

MEDLINE INDUSTRIES, NORTHFIELD, IL  
WAREHOUSE DIRECT, DES PLAINES, IL

Disqualified – Late Arrival  
NO BID

Recommendation attached from Maggie McDowell, Sunny Hill Nursing Home Administrator, is to award the bid to the lowest, responsible bidder, **Professional Medical, New Lenox, IL**, for an approximate total first year cost of **\$122,576.85**.

The contract begins December 1, 2021 through November 30, 2022, with two (2) additional one (1) year renewal options, at the discretion of Will County. These costs are approximate, based on resident population and needs and includes consideration of 2<sup>nd</sup> and 3<sup>rd</sup> year increase in pricing, as allowed in the bid document.

## BID TABULATION SHEET

DEPARTMENT: 2022-8 SHNH, DISPOSABLE INCONTINENCE  
 DUE: 9-21-21, 10:00 A.M.                      OPENED: 9-21-21, 10:05 A.M.

BIDDER	REQUIREMENTS	GRAND TOTAL - 1 YEAR
Professional Medical Inc  New Lenox, IL	BID BOND/CK <u>10%</u> PRIME CERT <u>Y</u> or N ADDENDA (2) <u>Y</u> or N LEAD TIME <u>1 day</u> SAMPLES Y or N FORM SIGNED <u>Y</u> or N	\$ <u>122,576.85</u> YR 2 % <u>- 3%</u> YR 3 % <u>3%</u> % OF DISC <del>0</del>
<i>Medline Industries                      Moline, IL</i>	BID BOND/CK PRIME CERT Y or N ADDENDA (2) Y or N LEAD TIME _____ SAMPLES Y or N FORM SIGNED Y or N	\$ <u>Disqualified</u> YR 2 % <u>Arrived</u> YR 3 % <u>Late</u> % OF DISC
Warehouse Direct  Des Plaines, IL	BID BOND/CK PRIME CERT Y or N ADDENDA (2) Y or N LEAD TIME _____ SAMPLES Y or N FORM SIGNED Y or N	\$ YR 2 % YR 3 % % OF DISC
	BID BOND/CK PRIME CERT Y or N ADDENDA (2) Y or N LEAD TIME _____ SAMPLES Y or N FORM SIGNED Y or N	\$ YR 2 % YR 3 % % OF DISC
	BID BOND/CK PRIME CERT Y or N ADDENDA (2) Y or N LEAD TIME _____ SAMPLES Y or N FORM SIGNED Y or N	\$ YR 2 % YR 3 % % OF DISC

ALSO PRESENT: Kevin Lynn, Nancy Ruettiger, *Deb Stanko*  
*KL NR DS*



NURSING HOME OF WILL COUNTY

**JENNIFER BERTINO-TARRANT**  
WILL COUNTY EXECUTIVE

**MARGARET MCDOWELL, LNHA, RN**  
ADMINISTRATOR

P. (815) 727-8710  
F. (815) 727-8637  
W. [willcountyillinois.com/sunnyhill](http://willcountyillinois.com/sunnyhill)

Sunny Hill Nursing Home  
421 Doris Avenue  
Joliet, IL 60433

9-24-2021

Will County Board Members,

Regarding Disposable Incontinence Products for Sunny Hill Nursing of Will County:

Only one bid was received on 09/21/2021, submitted by Professional Medical, Inc located in New Lenox, IL. The grand total of \$122,576.85 was submitted for Year 1 of the bid agreement. Year 2 reflects a 3% increase and Year 3 also reflects a 3% increase.

Therefore, I am recommending that the Disposable Incontinence Products bid be awarded to Professional Medical, Inc, based on the fact, that only one bid was received, and the overall cost reflected for these necessary and required supplies for our residents.

Sincerely,

Maggie McDowell, LNHA, RN  
Administrator