



WILL COUNTY, ILLINOIS

PURCHASING DEPARTMENT

Bid History

ITEM: 2024-31 NURSING SERVICES

DEPARTMENT: SUNNY HILL NURSING HOME, WILL COUNTY

BID RELEASED: August 27, 2024

PUBLISHED NOTICE: August 29, 2024, HERALD NEWS & DEMAND STAR INTERNET

FUNDING SOURCE: SUNNY HILL NURSING HOME BUDGET

BID OPENING: September 19, 2024, 2:00 PM

LOCATION: WILL COUNTY OFFICE BUILDING
302 N. CHICAGO STREET
JOLIET, ILL. 60432

BIDDING RESULTS:

NUMBER RELEASED: 26 & INTERNET

NUMBER RETURNED: 15

BIDDER:
(see attached spreadsheet for hourly rates)

QUALIFIED BIDDERS

Please see attached spreadsheet for list of qualified bidders, as well as hourly rates.

Recommendation from Maggie McDowell, SHNH Administrator, is to use the low bidder per hour per professional. The vendors could vary based on the need for CNA, LPN or RN and date/day of week professionals are needed. See attached spreadsheet with vendors' hourly rates. The contract period begins November 1, 2024, through October 31, 2025, with two (2) one-year optional renewals, if the County so chooses, with percent of increase noted on spreadsheet for each renewal year.

SUNNY HILL

NURSING HOME OF WILL COUNTY

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

MARGARET MCDOWELL, LNHA, RN
ADMINISTRATOR

P. (815) 727-8710
F. (815) 727-8637
W. <https://sunnyhillnursinghome.com/>

Sunny Hill Nursing Home
421 Doris Avenue
Joliet, IL 60433

10-15-2024

Will County Executive,

Regarding RFP #2024-31 Nursing Services for Sunny Hill Nursing Home of Will County:

On 9/19/2024 fifteen (15) bids were submitted and received by the Will County Purchasing Department for proposed services that would provide Sunny Hill Nursing Home with Nursing Services due to a bid renewal process and current contract expiration. However, three (3) of the bids submitted were automatically disqualified due to no addendum being submitted as stipulated in the requirements.

As outlined in the Specifications to Bidders "in evaluating and awarding the bids the County of Will reserves the right to take into account and shall consider criteria including but not limited to the following: pricing, past performance, reliability, and financial stability of each bidder in determining which bid is most favorable to the interests of the County of Will. Bidders must be successfully servicing as a bidder to facilities similar to Sunny Hill Nursing Home (in size, type, and location) for a minimum of (1 year) and provide information as to what percentage of staff reside in Will County, Illinois.

The contract is to commence November 1, 2024, through October 31, 2025. The County, at its sole discretion, reserves the right to extend the contract for two (2) optional one (1) year contracts. Criteria as stipulated, "performance and reliability" will be reevaluated in consideration of contract extension.

Bids were submitted for consideration by the following service providers:

1. Adelphi Medical Staffing, Suwanee, Georgia
2. Triage, LLC Omaha, Nebraska * DISQUALIFIED – NO ADDENDUM
3. Novastaff, Coal City, IL
4. Hallmark Healthcare Staffing, Naperville, IL
5. Aura Staffing Partners, Chicago, IL
6. Delta T Group, Bryn Mawr, Pennsylvania
7. Worldwide Travel Staffing Limited, Tonawanda, New York
8. Express Employment Professionals, Waukegan, IL
9. AA Midwest LLC (DBA - All Shifts) Newark, New Jersey

"THE LEADER IN RESIDENT CENTERED CARE AND ACTIVE LIVING"



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10. Total Nurses Network, Chicago, IL
11. Americare Staffing Services, Chicago, IL * DISQUALIFIED – NO ADDENDUM
12. Shiftkey, Irving, Texas
13. Parker Cromwell Healthcare Associates, Countryside, IL
14. ATC Healthcare Services, Lake Success, New York
15. EShyft, Howell Township, New Jersey, * DISQUALIFIED – NO ADDENDUM

Based on the selection of a primary service provider and all other service providers ranked sequentially thereafter outlined in a separate attachment **Sheet # 1**, please find the top bidders with related comments for C.N.A, LPN and RN service provider recommendations.

Concerns and distinct reservations exist relative to the following service provider bids:

Express Employment Professionals, despite submitting the most cost-effective bid does not provide substantiation of any Long-Term Care experience/placement despite bid specifications outlining service provider must provide substantiation of same.

Shiftkey in its outline is an online marketplace and as such in the absence of a 24/7 nursing scheduler at Sunny Hill Nursing Home such an arrangement will prove unsuccessful and detrimental to the operational workflow.

Based on current experience involving AA Midwest LLC – DBA All Shifts: concern exists relative to both performance and reliability issues, therefore Sunny Hill Nursing Homes reserves and exercises its right to reject any or all bids submitted from this service provider.

Hallmark Healthcare Staffing provided two references in fields unrelated to Long Term Care. Specifications require a minimum of three references, bidder failed to provide requested and required references reflecting that the provider is successfully servicing facilities similar to Sunny Hill Nursing Home.

Therefore, I am recommending that the RFP #2024 – 31 Nursing Services for Sunny Hill Nursing Home of Will County bid be awarded as follows:

C.N.A - Delta T Group, Bryn Mawr, Pennsylvania

LPN – ATC Healthcare Services, Lake Success, New York

RN – Novastaff, Coal City, Illinois

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All other bidders will be listed sequentially and the final amended outline in **Sheet # 2** will serve as the master reference for scheduling purposes.

It is critical that the service providers Sunny Hill Nursing Home partners with can meet the variable day to day 24/7 needs of a skilled and intermediate long term care facility. Resident safety and delivery of quality care is paramount, and services provided must meet the ever-changing needs of our elderly population.

Respectfully submitted,

Maggie McDowell, RN, LNHA
Administrator

11/1/24 - 10/31/25 (Yr1) AS SUBMITTED - SHEET # 1

C.N.A.	WD	WE	Holiday	Hazard	Comments
Express Employment Professionals	\$25.80	\$27.80	\$38.80		No LTC services listed
Shiftkey	\$27.00	\$27.00	\$33.75		App Agency online marketplace
Delta-T Group	\$35.25	\$36.75	\$51.25		
ATC Healthcare Services	\$36.00	\$36.00	\$54.00		
AA Midwest LLC	\$36.49	\$38.49	\$57.74		DBA - All Shifts
Parker Cromwell Healthcare Services	\$38.00	\$39.00	\$57.00		
Novastaff	\$38.00	\$39.00	\$57.00		
Aura Staffing Partners	\$38.00	\$40.00	\$57.00	\$60.00	
Total Nursing Network	\$38.75	\$38.75	\$58.13		
Worldwide Travel Staffing Limited	\$43.50	\$43.50	\$54.38		
Adelphi Medical Staffing	\$50.00	\$53.00	\$60.00		
Hallmark Healthcare	\$60.00	\$60.00	\$90.00		No LTC Services Listed

LPN	WD	WE	Holiday	Hazard	Comments
Express Employment Professionals	\$45.80	\$47.80	\$68.80		No LTC services listed
Shiftkey	\$47.00	\$47.00	\$58.75		App Agency online marketplace
ATC Healthcare Services	\$53.60	\$56.10	\$84.40		
Delta-T Group	\$55.25	\$57.25	\$75.25		
AA Midwest LLC	\$57.49	\$59.49	\$89.24		DBA - All Shifts
Worldwide Travel Staffing Limited	\$58.00	\$58.00	\$72.50		
Total Nursing Network	\$61.75	\$61.75	\$92.63		
Novastaff	\$62.00	\$64.00	\$93.00		
Parker Cromwell Healthcare Services	\$63.00	\$63.00	\$94.50		
Aura Staffing Partners	\$66.00	\$68.00	\$99.00	\$102.00	
Adelphi Medical Staffing	\$75.00	\$79.00	\$90.00		
Hallmark Healthcare	\$95.00	\$95.00	\$142.50		NO LTC services listed

RN	WD	WE	Holiday	Hazard	Comments
Express Employment Professionals	\$55.80	\$57.80	\$83.80		No LTC services listed
Shiftkey	\$60.00	\$60.00	\$75.00		App Agency online marketplace
Novastaff	\$62.00	\$64.00	\$93.00		
ATC Healthcare Services	\$69.75	\$69.75	\$104.63		
Total Nursing Network	\$70.00	\$70.00	\$105.00		
AA Midwest LLC	\$70.49	\$76.49	\$108.74		DBA - All Shifts
Delta-T Group	\$71.25	\$75.25	\$105.25		
Parker Cromwell Healthcare Services	\$80.00	\$80.00	\$120.00		
Aura Staffing Partners	\$82.00	\$84.00	\$123.00	\$126.00	
Worldwide Travel Staffing Limited	\$85.00	\$85.00	\$106.25		
Adelphi Medical Staffing	\$95.00	\$100.00	\$114.00		
Hallmark Healthcare	\$120.00	\$120.00	\$180.00		No LTC Services Listed

11/1/24 - 10/31/25 (Yr1) FINAL - SHEET # 2

C.N.A.	WD	WE	Holiday	Hazard	Comments
Delta-T Group	\$35.25	\$36.75	\$51.25		
ATC Healthcare Services	\$36.00	\$36.00	\$54.00		
Parker Cromwell Healthcare Services	\$38.00	\$39.00	\$57.00		
Novastaff	\$38.00	\$39.00	\$57.00		
Aura Staffing Partners	\$38.00	\$40.00	\$57.00	\$60.00	
Total Nursing Network	\$38.75	\$38.75	\$58.13		
Worldwide Travel Staffing Limited	\$43.50	\$43.50	\$54.38		
Adelphi Medical Staffing	\$50.00	\$53.00	\$60.00		

LPN	WD	WE	Holiday	Hazard	Comments
ATC Healthcare Services	\$53.60	\$56.10	\$84.40		
Delta-T Group	\$55.25	\$57.25	\$75.25		
Worldwide Travel Staffing Limited	\$58.00	\$58.00	\$72.50		
Total Nursing Network	\$61.75	\$61.75	\$92.63		
Novastaff	\$62.00	\$64.00	\$93.00		
Parker Cromwell Healthcare Services	\$63.00	\$63.00	\$94.50		
Aura Staffing Partners	\$66.00	\$68.00	\$99.00	\$102.00	
Adelphi Medical Staffing	\$75.00	\$79.00	\$90.00		

RN	WD	WE	Holiday	Hazard	Comments
Novastaff	\$62.00	\$64.00	\$93.00		
ATC Healthcare Services	\$69.75	\$69.75	\$104.63		
Total Nursing Network	\$70.00	\$70.00	\$105.00		
Delta-T Group	\$71.25	\$75.25	\$105.25		
Parker Cromwell Healthcare Services	\$80.00	\$80.00	\$120.00		
Aura Staffing Partners	\$82.00	\$84.00	\$123.00	\$126.00	
Worldwide Travel Staffing Limited	\$85.00	\$85.00	\$106.25		
Adelphi Medical Staffing	\$95.00	\$100.00	\$114.00		