



WILL COUNTY, ILLINOIS

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

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Will County Office Building
302 N. Chicago Street
Joliet, IL 60432

May 13, 2025

Veolia ES Technical Solutions, LLC
53 State St. 14th Floor
Boston, MA 02109

Attn: Reginald Young

Re: Bid #2025-24 Hazardous Household Waste Collection

Dear Mr. Young

I am pleased to inform you that your bid submitted on April 15, 2025, for Hazardous Household Waste Collection, Land Use Department of Will County, is hereby accepted. A copy of your bid response is included. The contract is for a three (3) year period beginning on June 1, 2025, through and including May 31, 2028.

A \$5000.00 Performance bond is now required and shall be valid throughout the life of the contract. Your bid bond will be returned after receipt of performance bond.

We look forward to a very efficient and sound working relationship ahead. If you have any questions, please call me anytime at 815-740-4712 or Eric Fasbender, Environmental Enforcement Officer, at (815) 774-4348.

Sincerely,

Jennifer Bertino-Tarrant
Will County Executive

JB/nr

Encl.



WILL COUNTY, ILLINOIS

PURCHASING DEPARTMENT

Bid History

ITEM: #2025-24 HHW Collection

DEPARTMENT: Will County Land Use

BID RELEASE: March 11, 2025

PUBLISHED NOTICE: March 13, 2025 – Herald News

FUNDING SOURCE: Budgeted Service

BID OPENING: April 15, 2025, 2:00 PM

LOCATION: 302 N Chicago St. Joliet, IL 60432

BIDDING RESULTS:

NUMBER RELEASED: 6+ Internet NUMBER RETURNED: 2

<u>BIDDER:</u>	<u>Cost</u>
Veolia ES Technical Solutions LLC, East Chicago, IN	\$18,694.96 – \$43,665.90
Arcwood Environmental, Lemont, IL	\$37,331.92 - \$77,841.29

Recommendation from Will County Land Use Staff is to **award the contract for Hazardous Household Waste Collection Events to the lowest responsible, responsive bidder, Veolia ES Technical Solutions, LLC**, for a three (3) year period, beginning June 1, 2025, through and including May 31, 2028, as per the detailed recommendation letter attached.



WILL COUNTY, ILLINOIS

PURCHASING DEPARTMENT

Bid Tabulation

HHW Collection

#2025-24

BIDDER	Bid Requirements	Total Cost
Veolia ES Technical Solutions LLC East Chicago, IN	Bid Bond: 5,000. ⁰⁰ Prime Contractor Form: yes Addenda Form: N/A Bid Form: yes ref - yes	Mobilization Cost <250 Vehicles \$ 18,964. ²⁶ 250-499 \$ 20,880. ¹⁰ 500-749 \$ 24,072. ⁰⁰ 750-999 \$ 27,263. ⁹⁰ 1000-1249 \$ 30,898. ³⁰ 1250-1499 \$ 37,282. ¹⁰ 1500-2000 \$ 43,665. ⁹⁰ Inc Price Increase \$ 150. ⁰⁰
Arcwood Environmental Lemont, IL	Bid Bond: \$5000. ⁰⁰ CK Prime Contractor Form: yes Addenda Form: N/A Bid Form: yes ref - yes	Mobilization Cost <250 Vehicles \$ 37,331. ⁸² 250-499 \$ 41,928. ⁰⁵ 500-749 \$ 47,755. ⁹² 750-999 \$ 50,421. ⁸⁶ 1000-1249 \$ 56,060. ⁵⁴ 1250-1499 \$ 65,064. ⁹² 1500-2000 \$ 77,841. ²² Inc Price Increase \$ 0
	Bid Bond: Prime Contractor Form: Addenda Form: N/A Bid Form:	Mobilization Cost <250 Vehicles \$ 250-499 \$ 500-749 \$ 750-999 \$ 1000-1249 \$ 1250-1499 \$ 1500-2000 \$ Inc Price Increase \$

Also Present: Kevin Lynn, Nancy Ruetiger, John Linehan

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MEMO

WILL COUNTY ILLINOIS

LAND USE DEPARTMENT

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

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58 E. Clinton Street, Suite 100
Joliet, IL 60432

TO: Kevin Lynn, Purchasing Department Director
FROM: Eric Fasbender, Household Hazardous Waste Program Manager
Through Dave Hartke, Resource Recovery & Energy Division Director
DATE: May 12, 2025
RE: Recommendation of Household Hazardous Waste Contractor

In keeping with the Will County Solid Waste Management Plan approved by the Will County Board, the County will provide options to the public for the safe collection, appropriate management, and disposal of Household Hazardous Waste when funding is available and in response to program needs. Furthermore, pursuant to the "Host Agreement and Agreement for Operation/Development of the Will County Landfill" with Waste Management, Waste Management will pay for two Household Hazardous Waste Collection events each spring for the life of the Landfill Agreement. Therefore, the County conducts a minimum of two household hazardous waste collection events per year and may conduct up to six events per year. Historically, the County has conducted three to six events each of the last 20 years.

As part of the bid, the Resource Recovery and Energy Division requested the Purchasing Department to issue RFB's for the purpose of selecting a contractor to provide the outlined services once executed. The contract period for Household Hazardous Waste Collection and related services will be from June 1, 2025 until May 31, 2028.

The County received acceptable bids from Arcwood Environmental LLC. and Veolia ES Technical Solutions, LLC. Please see the attached documents for a breakdown of our evaluation and cost comparison. The contractors that bid were evaluated on Proposal Content, Service Abilities, Technical Requirements, Availability, Liability Protection, Financial Responsibility & Compliance History, Disposal Costs, Mobilization Costs, and References. The bidder with the highest evaluation score and the lowest estimated costs (\$73,477.36) for an average event was Veolia ES Technical Solutions LLC.

Therefore, after careful review, Resource Recovery & Energy Division staff recommends Veolia ES Technical Solutions LLC. to perform Household Hazardous Waste Collection services for Will County for the next contract period.

EVALUATION OF BIDS (Bid # 2025-24)

For County of Will Household Hazardous Waste Collection Program

Bidder	Proposal Content (5)	Service Abilities (10)	Technical Requirements (5)	Availability (5)	Liability Protection (5)	Financial Responsibility & Compliance History (5)	Disposal Costs ¹ (35)	Mobilization Costs ² (25)	References (5)	Total Score Possible (100)
Veolia Env. Services	5	9	4	5	2	3.5	30	25	4	88.5
Arcwood Env. LLC.	5	9	3	4	2	3	17.5	0	3	46.5

Maximum number of points per criteria is listed above each column in parentheses. Bidder with highest evaluation score is recommended.

Notes:

1. The bid with the lowest disposal costs when applied to the average amount of household hazardous wastes received at County events as listed within Attachment D of the Request For Proposals started with the maximum number of award points. Bids with disposal costs higher than the low bid were deducted award points based on the percentage above the low bid. For example, a bid 10% higher than the lowest bid would be deducted 3.5 award points, a bid 50% higher than the lowest bid would be deducted 17.5 award points, a bid 100% or more higher than the lowest bid would be deducted all award points.
2. The bid with the lowest mobilization cost per average County event as listed in Attachment D of the Request For Proposals started with the maximum number of award points. Bids with costs higher than the low bid were deducted award points based on the percentage above the low bid. For example, a bid 10% higher than the lowest bid would be deducted 2.5 award points, a bid 50% higher than the lowest bid would be deducted 12.5 award points, a bid 100% or more higher than the lowest bid would be deducted all award points.

Will County Household Hazardous Waste Collection Program Bid # 2025-24 -- Cost Comparison

Typical Waste Streams*	Average Quantity/Event*	Bidder Costs	
		Arcwood	Veolia
Antifreeze	2- 55-gal drum	596.00	370.18
Corrosive - Acids (LP)	2- 55-gal drum	810.00	386.00
Corrosive - Caustic (LP)	4- 55-gal drum	1,620.00	772.00
Flamm. Liquids/Solvents (Bulked)	7- 55-gal drum	2,849.00	673.75
Flammable Aerosols	2- CY Box	930.00	2,892.00
Lithium Batteries	2- 5-gal drum	644.00	614.24
Flourescent lamps, 4ft/8ft boxes	6- Boxes/ 669 LBS	869.70	361.26
Ni-Co/NiMH Batteries	1- 5-gal drum	108.00	56.00
Oil	7- 55-gal drum	1,127.00	656.25
Oil-based/ Latex Paint (LP)** (Commingled)	2- 20 Yd Roll-Off (40 CY Boxes)	77,800.00	31,200.00
Oil-based/ Latex Paint (LP)** (Commingled)	3- CY Box	5,835.00	2,340.00
Paints/Adhesives (not Bulked)	3- CY Box	5,010.00	2,316.00
Poison Aerosols (LP)	2- 55-gal drum	510.00	446.00
Cylinders (Propane, He, MAP)	160- Handheld	3,040.00	4,756.80
Toxic Liquids	14- 55-gal drum	5,922.00	2,702.00
Toxic/ Poison Solids (LP)	2- CY Box	1,088.00	2,054.88
Subtotal Disposal Costs		\$ 108,758.70	\$ 52,597.36
Percentage above LOW BID for Disposal Costs		51.64%	LOW BID
Mobilization Fee for average event (425 vehicles)		\$ 41,928.05	\$ 20,880.00
Percentage above LOW BID for Mob. Costs		101%	LOW BID
Mob. and Disposal costs (Event Costs) - subtotal		\$ 150,686.75	\$ 73,477.36
Percentage above LOW BID for Total Event Costs		105%	LOW BID

* The "Typical Waste Streams " and "Average Quantity/Event" amounts are based upon Will County's previous collection data from the five (5) events conducted in 2024. Not all possible waste categories are represented.

** Arcwood did not submit a bid for 20 CY Roll-Off. Commingled CY Box costs submitted by all contractors, therefore Commingled CY Box rates were utilized for this comparison. Paint Fuel Blending submitted by all contractors, therefore costs for Paint Fuel Blending were utilized for this comparison. Furthermore, Paint Fuel Blending would be preferred over Paint Solidification and Disposal by County, since Fuel Blending would be considered by the County to be more beneficial to the environment.

County of Will, Household Hazardous Waste Program, Bid #2025-24 Review
 Bid Tabulation Sheet (Submittal Requirements per Page 5 of Instructions to Bidders)

Submittal Requirements	Arcwood Env.	Veolia
\$5,000 Deposit, in the form of a Bid Bond or Cashier's Check	Y	Y
Signed Copy of Prime Contractor Certification	Y	Y
Signed and completed Receipt of Addenda Form	N/A	N/A
Signed and Completed Bid Form	Y	Y
General Information Sheet (Attachment A)	Y	Y
References (Attachment B)	Y	Y
Contractor Qualification Sheet (Attachment C)	Y	Y
Disposal Cost Sheet (Attachment E)	Y	Y
Destination Facilities (Attachment F)	Y	Y
Mobilization, Drum delivery and pickup, and Paint collection site cost sheet (Attachment G)	Y	Y
List of Available Dates (Attachment H)	Y	Y
Example of Site Safety Plan (Attachment I)	Y	Y
Description of Operations	Y	Y
Compliance History	Y	Y
Financial Information	Y	Y
Signed Agreement/Contract	Y	Y
Qualified Bid per BID Requirements	Y	Y

County of Will, Household Hazardous Waste Program, Bid #2025-24 Review

Bidder Name: Arcwood Environmental LLC	County comments regarding bid review	Points Earned (Possible points 100)
<u>Proposal Content</u> -- Responsiveness to RFP (5 points).	Positives: All required forms, attachments, and Agreement signed. Negatives: None.	5
<u>Service Abilities</u> - Exhibit abilities and limitations, proximity of staff and equipment deployment location (10 points).	Positives: Deployment location 15-30 miles away, Lemont, IL. Extensive experience 50+ yrs. Service ability description thorough. 40 staff available at deployment location for events Negatives: no info provided on equipment age or storage location.	9
<u>Technical Requirements of Specifications</u> - Indicate a plan to successfully provide the services required. This should include a description of your operations of the work described within the Scope of Work (5 points).	Positives: Large company with extensive disposal network. Extensive employee training, good location & proximity to country event location. Negatives: No description of mobilization, setup waste screening/segregation/packaging/loading/transport, unknown waste handling.	3
<u>Availability</u> List dates available within Attachment H of RFP (5 points)	Positives: Available All required 2025 event dates. Negatives: Not available on all dates proposed in RFP	4
<u>Liability Protection</u> (5 points)	Positives: none. Negatives: No example given	2
<u>Financial Responsibility & Compliance History of Contractor</u> (5 points)	Positives: Extensive compliance history provided (10 yrs). Negatives: limited financial information provided (only annual revenues)	3
<u>Disposal Cost</u> - Disposal costs within Attachment E of bid applied to the average amount of hazardous wastes received at County events as listed within Attachment D of bid (35 points)	Positives: None. Negatives: Disposal cost 51% higher than lowest bid. No latex paint recycling costs provided.	17.5
<u>Mobilization Costs</u> - per average mobile H.H.W collection event listed within Attachment D of bid. (25 points)	Positives: none Negatives: Highest Bidder Mob cost 101% higher than lowest bid.	0
<u>References</u> Exhibit the experience to perform in accordance with the specifications (5 points)	References provided. 3 from Illinois	3
Total points earned:		46.5

County of Will, Household Hazardous Waste Program, Bid #2025-24 Review

Bidder Name: VEOLIA ES Technical Solutions LLC.	County comments regarding bid review	Points Earned (Possible points 100)
<u>Proposal Content</u> – Responsiveness to RFP (5 points).	Positives: All required forms, attachments, and Agreement signed. Negatives: None.	5
<u>Service Abilities</u> - Exhibit abilities and limitations, proximity of staff and equipment deployment location (10 points).	Positives: Deployment location Approx.40 miles away, E. Chicago IN. Extensive experience 30+ yrs. Service ability description thorough. 36 staff available at deployment location for events Negatives: None	9
<u>Technical Requirements of Specifications</u> - Indicate a plan to successfully provide the services required. This should include a description of your operations of the work described within the Scope of Work (5 points).	Positives: Large company with extensive disposal network. Extensive employee training, good location & proximity to county event location. description of mobilization, setup waste screening/segregation/packaging/loading/transport, unknown waste handling. Negatives: None	5
<u>Availability</u> List dates available within Attachment H of RFP (5 points)	Positives: Available All date proposed. Negatives: None	5
<u>Liability Protection</u> (5 points)	Positives: none. Negatives: No example given	2
<u>Financial Responsibility & Compliance History of Contractor</u> (5 points)	Positives: Compliance history provided. financial information provided. Negatives: Compliance history only last 5yrs.	3.5
<u>Disposal Costs</u> - Disposal costs within Attachment E of bid applied to the average amount of hazardous wastes received at County events as listed within Attachment D of bid (35 points).	Positives: Low Bidder by 51% Negatives: No latex paint recycling costs provided.	30
<u>Mobilization Costs</u> - per average mobile HHW collection event listed within Attachment D of bid. (25 points)	Positives: Low Bidder Negatives: None .	25
<u>References</u> Exhibit the experience to perform in accordance with the specifications (5 points)	References provided. 1 from Illinois, 1 From Wisconsin, 1 from Indiana, 1 from Minnesota	4
Total points earned:		88.5

County of Will, Household Hazardous Waste Program, Bid #2025-24 Review

Bidder: Arcwood Env. LLC	County comments regarding review of Technical Requirements	Points earned (Possible 4.5 points)
Technical Requirements		
Event Planning	No explanation provided specifically related to scope of work.	.0
Health & Safety Plan	Detailed H&S Plan included in bid.	.5
Employee Training	While not specifically related to scope of work company training and safety description provided.	.4
Mobilization & Set up	No explanation provided specifically related to scope of work .	.0
Waste Screening/Unloading	Explanation provided although not specifically related to scope of work .	.3
Unknown Wastes	Explanation provided specifically related to scope of work	.5
Segregation & Packaging	Explanation provided specifically related to scope of work	.4
Loading/Storage/Removal/ Site tear down	No explanation provided specifically related to scope of work	.0
Transport	Explanation provided specifically related to scope of work .	.5
Total Points Earned:		2.6 out of 4.5

County of Will, Household Hazardous Waste Program, Bid #2025-24 Review

Bidder: Veolia ES Technical Solutions, LLC.	County comments regarding review of Technical Requirements	Points earned (Possible 4.5 points)
Technical Requirements		
Event Planning	Limited explanation provided specifically related to scope of work.	.3
Health & Safety Plan	H&S Plan included in bid .	.3
Employee Training	Explanation provided specifically related to scope of work .	.5
Mobilization & Set up	Limited explanation provided specifically related to scope of work .	.3
Waste Screening/Unloading	Explanation provided specifically related to scope of work .	.5
Unknown Wastes	Explanation provided specifically related to scope of work	.5
Segregation & Packaging	Explanation provided specifically related to scope of work	.5
Loading/Storage/Removal/ Site tear down	No explanation provided related to scope of work. However, Description of operations makes frequent reference to company wide practices	.3
Transport	Explanation provided specifically related to scope of work .	.5
Total Points Earned:		3.7 out of 4.5