



## **WILL COUNTY, ILLINOIS**

### **PURCHASING DEPARTMENT**

**JENNIFER BERTINO-TARRANT**  
WILL COUNTY EXECUTIVE

**KEVIN LYNN**  
DIRECTOR

P. 815-740-4712  
F. 815-740-4604  
E. [klynn@willcounty.gov](mailto:klynn@willcounty.gov)

County Office Building  
302 N. Chicago Street  
Joliet, IL 60432

#### **2025-25 Exam Gloves**

#### **Addendum #1 – October 11, 2024**

**Please note, no further questions will be accepted or responded to for this solicitation.**

**We received the following questions regarding this RFQ:**

Question #1: Can you please provide for us a recap of the previous bid indicating the previous pricing and winning vendor?

[Answer #1: Please see attached.](#)

Question #2: Is there more than one delivery location, if so how many?

[Answer #2: The sole delivery location is listed in the solicitation documents.](#)

Question #3: For glove samples, would you prefer a pair in each size or just one size if they are from the same manufacturer? Additionally, how would you like these samples labeled so the nursing home knows their source?

[Answer #3: One size will suffice. Please label with your company name and contact information.](#)

Question #4: If we send in a cashiers check and are not chosen, how long will it take to get our check returned?

[Answer #4: Cashier's Checks will be returned once an award has been made, typically within 60 days.](#)

Question #5: : If we choose, we get a surety bond, covering 10% of the 2025 purchase year, does that bond need to be in place at the time of the bid, meaning we have to bind it before we even know if we are awarded to contract? Or do we need to send in proof that we have a bond ready to go if we are awarded the contract and can then activate it and pay the premium?

[Answer #5: The 10% Bid Bond is due at the time of bid opening.](#)



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Question #6: our insurance company is asking about the BID Bond. They said they normally don't issue the bond until we are selected as the bid winner. How does that work, does the County really want everyone to spend money before being awarded a contract?

**Answer #6: As stated in the solicitation, a bid bond is required with your submittal.**

Question #7: Where can I find last years Bid winner for this bid so I can see if this is worth our time?

**Answer #7: Please see attached previous award documents.**

Question #8: Could you please let us know what brand/model number you are currently using?

**Answer #8: Please see attached invoice.**

Question #9: Could you please let us know what you are currently paying per case and how many per case they are packaged?

**Answer #9: Please see attached invoice.**



**RESOLUTION OF THE COUNTY BOARD  
WILL COUNTY, ILLINOIS**

***Awarding Bid for Exam Gloves for Sunny Hill Nursing Home***

WHEREAS, in order to receive the most competitive price available, the Will County Executive's Office solicited bids for exam gloves for Sunny Hill, and

WHEREAS, on September 21, 2021 the Will County Executive's Office received eleven (11) proposals for exam gloves, and

WHEREAS, after reviewing such proposals, nine (9) of these bids were disqualified, and two (2) were accepted. The recommendation is to award the bid to the lowest responsible bidder, Mersi Distribution, Milwaukee, WI pursuant to the terms and specifications of the attached Bid Tab Sheet, beginning December 1, 2021 through November 30, 2022, with two (2) additional one (1) year renewal options, if the County so chooses, and

WHEREAS, the Public Health & Safety Committee concurs with this request.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby awards the contract for exam gloves for Sunny Hill to the lowest responsible bidder, Mersi Distribution, Milwaukee, WI, pursuant to the terms and specifications of the attached Bid Tab Sheet, beginning December 1, 2021 through November 30, 2022, with two (2) additional one (1) year renewal options, if the County so chooses.

BE IT FURTHER RESOLVED, that such purchases shall be funded through Sunny Hill's Budget.

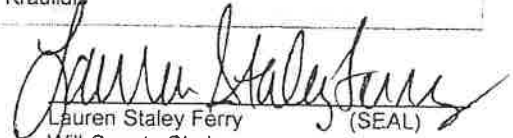
BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set forth herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 21st day of October, 2021.

**AYES:** Newquist, Ogalla, Koch, Moustis, Mitchell, Tyson, Harris, Traynere, Fritz, Mueller, Gould, VanDuyne, Balich, Fricilone, Brooks Jr., Winfrey, Parker, Ventura, Coleman, Marcum, Berkowicz, Cowan, Pretzel, Weigel, Freeman, Kraulidis

Result: Approved - [Unanimous]

Approved this 21<sup>st</sup> day of October, 2021.

  
Lauren Staley Ferry (SEAL)  
Will County Clerk

  
Jennifer Bertino-Tarrant  
Will County Executive

**FROM THE DESK OF  
KEVIN LYNN  
PURCHASING DIRECTOR**

**BID HISTORY**

**ITEM:** 2022-25 EXAM GLOVES

**DEPARTMENT:** SUNNY HILL NURSING HOME

**BID RELEASE:** AUGUST 30, 2021

**PUBLISHED NOTICE:** SEPTEMBER 1, 2021, HERALD NEWS & INTERNET

**FUNDING SOURCE:** SUNNY HILL NURSING HOME BUDGET

**BID OPENING:** SEPTEMBER 21, 2021, 10:35 AM

**LOCATION:** WILL COUNTY OFFICE BUILDING  
302 N. CHICAGO STREET  
JOLIET, ILL. 60432

**BIDDING RESULTS:**

<b><u>NUMBER RELEASED:</u></b>	30 + INTERNET	<b><u>NUMBER RETURNED</u></b>	13
		2 - QUALIFIED BIDS	
		9 - DISQUALIFIED – SEE BID TAB	
		2 – NO BID	

**BIDDER:**

**TOTAL PRICE:**

**SEE ATTACHED BID TABULATION SHEET.**

Recommendation attached from Maggie McDowell, Sunny Hill Nursing Home Administrator, is to award bid to lowest, responsible bidder, **Mersi Distribution, Milwaukee, WI**, for an approximate total one-year cost of **\$71,754.48, for disposable exam gloves.**

The contract begins December 1, 2021 through November 30, 2022, with two (2) additional one (1) year renewal options, at the discretion of Will County. These costs are approximate, based on resident population and needs and includes consideration of 2<sup>nd</sup> and 3<sup>rd</sup> year increase in pricing, as allowed in the bid document.

BID TABULATION SHEET

DEPARTMENT: 2022-25 SHNH, EXAM GLOVES  
 DUE: 9-21-21, 9:00 A.M. OPENED: 9-21-21, 9:05 A.M.

BIDDER	REQUIREMENTS	GRAND TOTAL - 1 YEAR
<b>Dispose N Save</b> Monroe, NY	BID BOND/CK PRIME CERT Y or N ADDENDA (2) Y or N SAMPLES FORM SIGNED Y or N LEAD TIME _____	\$ NO BID Yr 2 % Yr 3 % % of disc
<b>Warehouse Direct</b> Des Plaines, IL	BID BOND/CK PRIME CERT Y or N ADDENDA (2) Y or N SAMPLES FORM SIGNED Y or N LEAD TIME _____	\$ NO BID Yr 2 % Yr 3 % % of disc
<b>Concept Printing Inc</b> Nyack, NY # 100 Box - Disqualified	BID BOND/CK 708 <sup>40</sup> PRIME CERT <input checked="" type="radio"/> or N ADDENDA (2) Y or N ① SAMPLES FORM SIGNED <input checked="" type="radio"/> or N LEAD TIME 20 days	\$ Disqualified Yr 2 % wrong Yr 3 % quantity % of disc offered
<b>Unipak Corp</b> Brooklyn, NY # 100 per Box Disqualified	BID BOND/CK 1520.00 PRIME CERT Y or N ADDENDA (2) Y or N ① SAMPLES FORM SIGNED <input checked="" type="radio"/> or N LEAD TIME _____	\$ Disqualified Yr 2 % wrong Yr 3 % quantity % of disc offered
<b>Estco Enterprises Inc.</b> Escondido, CA # 100 per Box Disqualified	BID BOND/CK 10% PRIME CERT <input checked="" type="radio"/> or N ADDENDA (2) Y or N ① SAMPLES FORM SIGNED <input checked="" type="radio"/> or N LEAD TIME _____	\$ Disqualified Yr 2 % wrong Yr 3 % quantity % of disc offered

ALSO PRESENT: Kevin Lynn, Nancy Ruettiger

NR

BID TABULATION SHEET

DEPARTMENT: 2022-25 SHNH, EXAM GLOVES

DUE: 9-21-21, 9:00 A.M.

OPENED: 9-21-21, 9:05 A.M.

BIDDER	REQUIREMENTS	GRAND TOTAL - 1 YEAR
<b>Tronex International</b> Mount Olive, NJ <i># 100 BOX</i> <i>Disqualified</i>	BID BOND/CK <input checked="" type="checkbox"/> PRIME CERT Y or N ADDENDA (2) Y or N SAMPLES FORM SIGNED Y or N LEAD TIME _____	\$ Yr 2 % Yr 3 % <i>wrong quantity offered</i> % of disc
<b>Medzon Health</b> Anaheim, CA <i># 100 BOX</i> <i>Disqualified</i>	BID BOND/CK <input checked="" type="checkbox"/> PRIME CERT <input checked="" type="checkbox"/> Y or N ADDENDA (2) Y or N SAMPLES FORM SIGNED Y or N LEAD TIME _____	\$ Yr 2 % <i>wrong quantity offered</i> Yr 3 % % of disc
<b>ICS Jail Supplies</b> Waco, TX <i>Disqualified</i>	BID BOND/CK <i>NONE</i> PRIME CERT <input checked="" type="checkbox"/> Y or N ADDENDA <input checked="" type="checkbox"/> Y or N SAMPLES FORM SIGNED <input checked="" type="checkbox"/> Y or N LEAD TIME _____	\$ Yr 2 % <i>Disqualified</i> Yr 3 % <i>No Bid Bond/CK</i> % of disc
<b>Professional Medical Inc</b> New Lenox, IL	BID BOND/CK <input checked="" type="checkbox"/> <i>759.00</i> PRIME CERT <input checked="" type="checkbox"/> Y or N ADDENDA <input checked="" type="checkbox"/> Y or N SAMPLES FORM SIGNED <input checked="" type="checkbox"/> Y or N LEAD TIME <i>1 day</i>	\$ <i>7590.00/mo</i> Yr 2 % <i>0%</i> Yr 3 % <i>0%</i> % of disc
<b>Malor</b> <i>NY, NY</i> <i>Disqualified</i>	BID BOND/CK <i>NO</i> PRIME CERT <input checked="" type="checkbox"/> Y or N ADDENDA <input checked="" type="checkbox"/> Y or N SAMPLES FORM SIGNED <input checked="" type="checkbox"/> Y or N LEAD TIME <i>30</i>	\$ Yr 2 % <i>Disqualified</i> Yr 3 % <i>No Bid Bond/CK</i> % of disc

ALSO PRESENT: Kevin Lynn, Nancy Ruettiger

BID TABULATION SHEET

DEPARTMENT: 2022-25 SHNH, EXAM GLOVES  
 DUE: 9-21-21, 9:00 A.M. OPENED: 9-21-21, 9:05 A.M.

BIDDER	REQUIREMENTS	GRAND TOTAL - 1 YEAR
Mersi Distribution Milwaukee, WI	BID BOND/CK PRIME CERT <input checked="" type="radio"/> Y or N ADDENDA (2) <input checked="" type="radio"/> Y or N SAMPLES FORM SIGNED <input checked="" type="radio"/> Y or N LEAD TIME <u>2-3 days</u>	\$ 71,754.48 Yr 2 % 0% Yr 3 % 0% % of disc 3% disc.
Medline Industries Mike [Signature]	BID BOND/CK PRIME CERT Y or N ADDENDA (2) Y or N SAMPLES FORM SIGNED Y or N LEAD TIME _____	\$ Disqualified Yr 2 % Yr 3 % % of disc Arrived late
Medica PPE Miami, FL.	BID BOND/CK PRIME CERT Y or N ADDENDA (1) Y or N SAMPLES FORM SIGNED Y or N LEAD TIME _____	\$ Disqualified Yr 2 % Yr 3 % % of disc Arrived 1 day late
	BID BOND/CK PRIME CERT Y or N ADDENDA (1) Y or N SAMPLES FORM SIGNED Y or N LEAD TIME _____	\$ Yr 2 % Yr 3 % % of disc
	BID BOND/CK PRIME CERT Y or N ADDENDA (1) Y or N SAMPLES FORM SIGNED Y or N LEAD TIME _____	\$ Yr 2 % Yr 3 % % of disc

ALSO PRESENT: Kevin Lynn, Nancy Ruettiger  
 [Signature] [Signature]





NURSING HOME OF WILL COUNTY

JENNIFER BERTINO-TARRAN  
WILL COUNTY EXECUTIVE

MARGARET MCDOWELL, LNHA, RN  
ADMINISTRATOR

P. (815) 727-8710  
F. (815) 727-8637  
W. willcountyillinois.com/sunnyhill

Sunny Hill Nursing Home  
421 Doris Avenue  
Joliet, IL 60431

9-24-2021

Will County Board Members,

Regarding Disposable Exam Gloves for Sunny Hill Nursing of Will County:

On 09/21/2021 a total of eleven (11) bids were submitted to the Will County Purchasing Department for services that would provide Sunny Hill Nursing Home with disposable exam gloves due to a bid renewal process and current contract expiration.

On submission and opening of the bids nine (9) were disqualified and two (2) were accepted. Of the nine (9) bids disqualified, five (5) outlined the incorrect product quantity, two (2) included no bid bond or check and two (2) arrived late.

Two bids submitted were accepted. The first bid was submitted by Professional Medical, Inc, located in New Lenox, IL. The cost outlined was \$91,080.00 for the first of three years. The price for year two and three held steady with no percentage increases and a lead time of one day.

The second bid was submitted by Mersi Distribution located in Milwaukee, WI. The cost outlined was \$71,754.48.00 for the first of three years. The price for year two and three held steady with no percentage increases and a lead time of two to three days and a 3% discount.

Therefore, I am recommending that the Disposable Exam Gloves bid be awarded to Mersi Distribution, based on their competitive pricing of a safety product in high demand during a pandemic providing a means to maintain staff safety when worn as personal protective equipment.

Sincerely,

Maggie McDowell, LNHA, RN  
Administrator

Attachment: 2022-25 Exam Gloves Award Docs (21-347 : Exam Gloves Awarding Bid)



# Invoice



## Mersi Distribution LLC

Mersi Distribution LLC c/o Sadler Fayson  
4130 Thomas Dr  
STE B  
Cedar Rapids, IA 52404

**Invoice #****S105683****Date****08/07/2024****Bill To:**

SUNNY HILL NURSING HOME of WILL COUNTY  
421 Doris Avenue  
Joliet, IL 60433

Customer: SUNNY HILL NURSING HOME of WILL  
COUNTY

**Ship To:**

Linda Rees  
421 Doris Avenue  
Sunny Hill Nursing Home  
Joliet, IL 60433

Contact: Linda Rees  
PO Number: 080724-3

Sales Rep	Payment Terms	FOB Point	Carrier	Ship Service	Date Scheduled
Faris	NET 30	Destination	UPS	Ground	08/07/2024

Item #	Type	Number	Description	Unit Price	Qty Ordered	Total Price
1	Sale	ANBM20014	2000/cs AdvanCare™ Nitrile Exam Gloves - Small	\$129.99	4 cs	\$ 519.96
2	Sale	ANBM20015	2000/cs AdvanCare™ Nitrile Exam Gloves-Medium	\$129.99	4 cs	\$ 519.96
3	Sale	ANBM20016	2000/cs AdvanCare™ Nitrile Exam Gloves-Large	\$129.99	4 cs	\$ 519.96

**Subtotal:** **\$1,559.88**

**Misc.** **\$0.00**

**Total:** **\$1,559.88**